Four Year Bachelor of Commerce (Financial Accounting) Programme Structure and Syllabus

		Semester III				
Course Type	Course Code	Course Title	Credits			
Major	COM-200	Public Economics	4			
Major	CFA-201	Government Accounting	4			
	CFA-211	Specialized Accounting	4			
Minor (Any 1)	COM-212	Business Law	4			
	COM-213	Business Statistics I	4			
	COM-231	Fundamentals of Event Management	3			
na lette e te	COM-232	Digital Marketing	3			
Multidisciplinary	COM-233	Business Ethics and Governance	3			
(Any 1)	COM-234	Personal Investment and Tax Planning	3			
	COM-235	Intellectual Property Rights	3			
Ability Enhancement		ed from the available ability enhancement proved by the respective Board of Studies.	2			
	COM-241	Accounting Software Application	3 (1T+2P)			
AND	COM-242	Business Data Analysis	3 (1T+2P)			
Skill	COM-243	Personal Financial Planning	3 (1T+2P)			
Enhancement	COM-244	Introduction to Auditing	3 (1T+2P)			
(Any 1)	COM-245	Business Database Management and Analysis	3 (1T+2P)			
	Total Credits					
Faul at 1	7	Semester IV	विवारिक			
Course Type	Course Code	Course Title	Credits			
	COM-202	Fundamentals of Macroeconomics for Business	4			
Major	CFA-203	Financial Statement Analysis	4			
•	COM-204	Indirect Taxes	4			
	CFA-205	Forensic Accounting	2			
	COM-221	Accounting for Service Organisations (VET)	4			
Minor (Any 1)	COM-222	Corporate Law (VET)	4			
	COM-223	Business Statistics II (VET)	4			
Ability	To be opte	ed from the available ability enhancement	2			
Enhancement	· ·	proved by the respective Board of Studies.	2			
		Total Credits	20			
		Semester V				
Course Type	Course Code	Course Title	Credits			
	COM-300	Indian Economy	4			
N.A'	CFA-301	Advanced Corporate Accounting	4			
Major	COM-302	Direct Tax - I	4			
	COM-303	Research Process	2			

Minor	CFA-321	Principles and Practice of Auditing (VET)	4		
Internship	COM-361	Internship	2		
•		Total Credits	20		
		Semester VI			
Course Type	Course Code	Course Title	Credits		
	COM-304	International Economics	4		
Major	CFA-305	Financial Reporting and Sustainability Practices	4		
-	COM-306	O Direct Tax - II	4		
	CFA-307	Project	4		
Minor COM-322 E-Filing of Income Tax and GST Returns (VET)					
		Total Credits	20		
		Semester VII			
Course Type	Course Code	Course Title	Credits		
	COM-400	Management Accounting	4		
Major	COM-401	Stock Market Operations	4		
Major	COM-402	Financial Management	UNIV. 4		
(C)	COM-403	Research Methodology	4		
Minor	CFA-411	Business Analytics	4		
		Total Credits	20		
	A)	Semester VIII			
Course Type	Course Code	Course Title	Credit		
Supplies Syn	CFA-404	Modern Accounting Practices	4		
	COM-405	Business Valuation	4		
Major	CFA-406	Financial Modelling	4		
	COM-407	Security Analysis and Portfolio Management	4		
	COM-412	Basic Econometrics	4		
Minor (Any 1)	CFA-413	Environmental Social and Governance - Principles and Practice	4		
		Total Credits	20		
		Grand Total	160		

Bachelor of Commerce Programme with Double Major

In case of Bachelor of Commerce with Double Major, the students need to opt for 60% of courses from one discipline (36 Credits) and 40% courses from another discipline (24 Credits) from the available disciplines under Commerce (Financial Accounting, Cost Accounting, Banking and Financial Services, and Business Management).

In case of Bachelor of Commerce (Honours) with Double Major, the students need to opt for 60% of courses from one discipline (52 Credits) and 40% courses from another discipline (40 Credits) from the available disciplines under Commerce (Financial Accounting, Cost Accounting, Banking and Financial Services, and Business Management).

The Minor courses in Semester I and Semester II to be considered as Major courses for the purpose of computation of Total Major Courses in the case of Double Major programmes.

The 60% and 40% courses to be offered from Financial Accounting in respective semesters are as follows:

A. Financial Accounting (60%)

	Semester I	
Course Code	Course Title	Credits
COM-100	Financial Accounting	4
	Semester II	GINE
Course Code	Course Title	Credits
1100/5	NIL	6/03
	Semester III	
Course Code	Course Title	Credits
CFA-201	Government Accounting	4
विश्वा विश्वा	Semester IV	Comme On
Course Code	Course Title	Credits
COM-202	Fundamentals of Macroeconomics for Business	4
CFA-203	Financial Statement Analysis	4
CFA-205	Forensic Accounting	2
	Semester V	
Course Code	Course Title	Credits
COM-300	Indian Economy	4
CFA-301	Advanced Corporate Accounting	4
COM-303	Research Process	2
	Semester VI	
Course Code	Course Title	Credits
CFA-305	Financial Reporting and Sustainability Practices	4
CFA-307	Project	4
	Semester VII	
Course Code	Course Title	Credits
COM-400	Management Accounting	4
COM-403	Research Methodology	4
	Semester VIII	_
Course Code	Course Title	Credits

CFA-404	Modern Accounting Practices	4
CFA-406	Financial Modelling	4

B. Financial Accounting (40%)

	Semester I	
Course Code	Course Title	Credits
COM-100	Financial Accounting	4
	Semester II	•
Course Code	Course Title	Credits
	P NILP V	
	Semester III	
Course Code	Course Title	Credits
COM-200	Public Economics	4
	Semester IV	
Course Code	Course Title	Credits
CFA-203	Financial Statement Analysis	4
	Semester V	
Course Code	Course Title	Credits
CFA-301	Advanced Company Accounts	4
NUNVERS	Semester VI	// SP UNIV
Course Code	Course Title	Credits
COM-304	International Economics	4
CFA-306	Financial Reporting and Sustainability Practices	0 45
P 100/45	Semester VII	The same
Course Code	Course Title	Credits
COM-400	Management Accounting	4
COM-402	Financial Management	4
	Semester VIII	
Course Code	Course Title	Credits
CFA-404	Modern Accounting Practices	4
CFA-406	Financial Modelling	4

Following Double Major combinations are permitted:

Bachelor of Commerce with Double Major (Three Years)									
Disciplines	С	CFA C		CCA		CBF		3M	Double Major
Combination	Α	В	Α	В	Α	БВ	Α	В	Combinations
Credits	36	24	36	24	36	24	36	24	36/24
1 Option	Α			В	000				CFA/CCA
2 Option	Α					В			CFA/CBF
3 Option	Α							В	CFA/CBM
4 Option			Α			В			CCA/CBF
5 Option			Α					В	CCA/CBM
6 Option		В	Α						CCA/CFA
7 Option					Α			В	CBF/CBM

8 Option	В		Α			CBF/CFA
9 Option		В	Α			CBF/CCA
10 Option	В				Α	CBM/CFA
11 Option		В			Α	CBM/CCA
12 Option				В	Α	CBM/CBF

Bache	Bachelor of Commerce (Honours) with Double Major (Four Years)									
Disciplines	С	FA	CC	A	CBF CBM Doubl		Double Major			
Combination	Α	В	Α	В	Α	В	Α	В	Combinations	
Credits	52	40	52	40	52	40	52	40	52/40	
1 Option	Α			В	A	N			CFA/CCA	
2 Option	Α		(3	9 B			CFA/CBF	
3 Option	Α			1/2/	THE /	D		В	CFA/CBM	
4 Option			Α	200	mia a c	В			CCA/CBF	
5 Option			Α	Post	BH - DE			В	CCA/CBM	
6 Option		В	Α						CCA/CFA	
7 Option					A			В	CBF/CBM	
8 Option		В	1	AU	A	200			CBF/CFA	
9 Option			You	В	Α	600			CBF/CCA	
10 Option		В	IM/			Ilim	JA		CBM/CFA	
11 Option			17/15	В	Cox	7/10	A		CBM/CCA	
12 Option		(1)				В	A		CBM/CBF	



Bachelor of Commerce Program with Interdisciplinary Subjects

In case of Bachelor of Commerce with Interdisciplinary Subjects, the students need to opt for Total 60 Credits of Major Courses which include 20 Credits from Subject A, 20 Credits from Subject B, and 20 Credits from Subject C from the available disciplines under Commerce (Financial Accounting, Cost Accounting, Banking and Financial Services, and Business Management).

In case of Bachelor of Commerce (Honours) with Interdisciplinary Subjects, the students need to opt for Total 92 Credits of Major Courses which include 32 Credits from Subject A, 28 Credits from Subject B, and 32 Credits from Subject C from the available disciplines under Commerce (Financial Accounting, Cost Accounting, Banking and Financial Services, and Business Management).

The Minor courses in Semester I and Semester II to be considered as Major courses for the purpose of computation of Total Major Courses in the case of Bachelor of Commerce/Bachelor of Commerce (Honours) with Interdisciplinary Subjects.

The list of the courses are as follows:

A. Financial Accounting (32 Credits)

	Course Code	Course Title	Credits
A1	COM-100	Financial Accounting	4
A2	CFA-201	Government Accounting	4
А3	COM-202	Fundamentals of Macroeconomics for Business	4
A4	COM-300	Indian Economy 6	4
A5	CFA-307	Project	4
A6	COM-400	Management Accounting	4
A7	CFA-404	Modern Accounting Practices	4
A8	COM-405	Business Valuation	4

B. Financial Accounting (28 Credits)

	Course Code	Course Title	Credits
B1	COM-101	Elements of Cost	4
B2	CFA-203	Financial Statement Analysis	4
В3	CFA-205	Forensic Accounting	2
В4	COM-303	Research Process	2
B5	COM-304	International Economics	4
В6	CFA-305	Financial Reporting and Sustainability Practices	4
В7	COM-401	Stock Market Operations	4
В8	CFA-406	Financial Modelling	4

C. Financial Accounting (32 Credits)

	Course Code	Course Title	Credits
C1	COM-200	Public Economics	4
C2	COM-204	Indirect Taxes	4
C3	CFA-301	Advanced Corporate Accounting	4
C4	COM-302	Direct Tax - I	4
C5	COM-306	Direct Tax - II	4

C6	COM-402	Financial Management	4
C7	COM-403	Research Methodology	4
C8	COM-407	Security Analysis and Portfolio Management	4

Following Interdisciplinary combinations are permitted:

Bachelor of Commerce with Interdisciplinary (Three Years)													
Disciplines		CFA			CCA	0/0	VINIT	CBF	9		СВМ		Interdisciplinary
Combination	Α	В	С	Α	В	C	Α	В	С	Α	В	С	Combinations
Credits	20	20	20	20	20	20	20	20	20	20	20	20	20/20/20
1 Option	Α				В		1	6	С				CFA/CCA/CBF
2 Option				Α		51/8	30 M	В	9			С	CCA/CBF/CBM
3 Option			С			163/11	Α	1/6)		В		CBF/CBM/CFA
4 Option		В				C	विभावि	The state of the s		Α			CBM/CFA/CCA

Bachelor of Commerce (Honours) with Interdisciplinary (Four Years)													
Disciplines		CFA			CCA	1	IMI	CBF			CBM		Interdisciplinary
Combination	Α	В	С	Α	В	C	Α	В	C	Α	В	С	Combinations
Credits	32	28	32	32	28	32	32	28	32	32	28	32	32/28/32
1 Option	Α			S	В			0	C	7			CFA/CCA/CBF
2 Option				A	7/5		7	В	$II \subset$	7	6	С	CCA/CBF/CBM
3 Option			С		11 6		Α		81	1	В		CBF/CBM/CFA
4 Option	10	В				С	- 0	V		Α			CBM/CFA/CCA



Course Code: COM-200

Title of the Course: Public Economics

Pre-requisites		
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To acquaint learners with fundamental concepts in Public Econom 2. To impart knowledge of public expenditure and public revenue 3. To familiarize learners with taxation and fiscal policy. 4. To introduce learners to the issues in public debt and fiscal federa	
	Posting a to the	No. of Hours
	Unit 1: Introduction to Public Economics Nature and Scope of Public Economics, Meaning and Scope of Public Finance, Need for Public Sector, Public Goods - Meaning and Characteristics. Social Goods and Market Failure- free rider problem. Mixed Goods and Merit Want, Efficient Provisions of Public Goods. Budget: Meaning, Types of Budgets-Balanced, Surplus and Deficit. Preparation of Union Budget in India.	15
Tayra Man	Unit 2: Public expenditure and Public Revenue Public Expenditure: Meaning and Nature, Determinants of Public Expenditure, Cannons of Public Expenditure, Composition of Public Expenditure with Special Reference to India. Effects of Public Expenditure. Broad trends in Public Expenditure in India (Union and State of Goa), Reforms in Public Expenditure with Reference to India (Post 1991). Sources of Public Revenue (India and State of Goa).	15
Content:	Unit 3: Taxation and Fiscal policy Nature of Taxation and Type of Taxes, Basic Principles of Taxation Equality and Efficiency Issues in Taxation, Issues of Tax Burden, Shifting of Tax Burden, Tax Policy and Tax Administration in India, Tax Reforms in India since 1991. Fiscal Policy: meaning and objectives, Role of Fiscal Policy in Economic Development.	15
	Unit 4: Public Debt and Fiscal Federalism Public Debt: Meaning of Public Debt, Classification of Public Debt (with reference to India). Broad trends in Public Debt in India (Union and State of Goa). Causes of Increase in Public Debt, Burden of Public Debt, Redemption of Public Debt, Contribution of Public Debt in the Development Finance of India. Indian Federal Finance: Principle of Federalism. Finance Commission of India and its Functioning.	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field work	<u> </u>

Reference/ Readings:	 Bhatia, H. L. (2017). Public finance (28th ed.). Vikas Publishing House Pvt. Ltd. Datt, R., & Sundaram, K. P. M. (2024). Indian economy. (73rd ed) S. Chand and Co. New Delhi. Directorate of Planning, Statistics and Evaluation, Government of Goa. (Latest). Economic Survey of Goa. Finance Commission, India (Latest) Report of the Finance Commission Government of India. (Latest). Economic Survey of India. Gupta, J. R. (2014). Public economics in India: Theory and Practice. (2nd revised ed.) Atlantic Publishers. Musgrave, R. A., & Musgrave, P. B. (2015). Public finance in theory and
	 practice (16th Reprint ed.). Tata Mc-Graw Hill. 8. Tyagi, B. P. (2015). Public Finance, (56th ed.) Jai Prakash Nath & Co. Meerut, India
Course Outcomes:	After completion of this course, the learners will be able to: 1. Develop understanding of core concepts of public Economics. 2. Describe development in public revenue and expenditure policy. 3. Analyse tax structure, taxation policy and fiscal policy. 4. Evaluate fiscal federalism, public debt and its management.









Course Code: CFA-201

Title of the Course: Government Accounting

Pre-requisites	S NIVE S	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To familiarize the students with concepts and practical aspects government accounting To enable learners to understand the accounting of local self-go bodies. To enable learners to understand the Accounting and Audit Prac Works Expenditure. To enable learners to understand the preparation of fit statements of public sector corporations. 	verning
		No. of Hours
Touri arms	Unit 1: Introduction to Indian Government Accounting Difference between commercial accounting and government accounting, Objectives of government accounting, Terminology in government finance, Basic principles of government accounting in India. Classification of government accounting in India, Government financial administration, accounting procedure for government expenditure, General outlines of the system of government accounts. Performance Measurement in Government Accounting, Transparency and Accountability in Government Financial Reporting, Revenue Recognition in Government Accounting.	15
Content:	Unit 2: Accounting for Local Self-Government Meaning, Major revenues and expenses of local self-governing bodies, Budgeting and accounting for local self-governing bodies – Municipalities and city corporations, Panchayats and Zilla Panchayats. Limitations of the present accounting system, financial control in government.	15
	Unit 3: Accounting and Audit of Works Expenditure General outline of the public works system of accounts, accounting and audit of projects, accounting and audit of stores and stock, Tendering and works expenditure, Capital budgeting for project evaluation, new areas of contracting, Management contracts, leasing, service contracts. BOOT, BOO, BLO, Turnkey contracts, Project management-CPM and PERT. Public-Private Partnerships (PPP) in Government Accounting.	15

	Unit 4: Public Sector Financial Statements	15						
	Meaning of statutory corporations, Accounts of electricity	ĺ						
	corporations, Accounting for state transport corporations, Practical	ı						
	problems Accounting for state transport corporations, Practical	İ						
	Problems.	İ						
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wor	·k						
	1. Bharadwaj, K. K. (2002). <i>Public Accounting and Auditing</i> . New Do	elhi:						
	Mittal Publication.	1						
	2. Bruce C. (2020). Fundamentals of Governmental Accounting a Reporting, Wiley.	ana						
	3. Chandra, Prasanna. (2022). Financial Management, Theory & Pro	actice						
	Tata McGraw Hill.	actice.						
	4. Francis, O. (2018). <i>Principles of Government Accounting and Rep</i>	ortina.						
_	Forgotten Books.							
Reference/	5. Khan & Jain. 2018). <i>Financial Management</i> . Tata McGraw Hill.							
Readings:	6. Mahajan, A. P., & Mahajan, S. K. (2021). Financial Administration	n in						
	India. Delhi: PHI Learning.							
	7. Mukherjee, A., & Hanif, M. (2017). Modern Accountancy (Vol. II)	. New						
	Delhi: Tata McGraw Hill.							
	8. Pandey, I. M. (2019). Financial Management. New Delhi: Vikas							
AND	Publishing House.							
	9. Premchand, A. (1999). Effective Government Accounting. Washin	ngton D						
Manual R	C: International Monetary Fund.	13						
M COO M	After completion of this course, the learners will be able to:	4 17						
0 100	1. Understand the basic concepts and terminology of gove	rnment						
	accounting.	50						
	2. Acquire complete knowledge about the preparation of Recei							
Course	Payments account of panchayats and Income and Expenditure a	account						
Outcomes:	and Balance sheet of Municipalities							
	3. Understand the general outline of the public works system of a							
	techniques of tendering and works expenditure, capital budget	ing and						
	project management.							
	4. Acquire practical knowledge of the accounts of Electricity Corpo	rations						
	and State Transport Corporation as per Company Act 2013.							



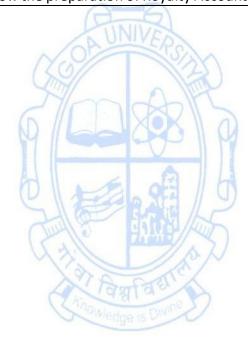
Course Code: CFA-211

Title of the Course: Specialized Accounting

Nil	
loss of stock, profit, salvage, and abnormal goods.To familiarize the learners with Voyage Accounts.To acquaint the learner with the concept of Lease Accounting	g. counts.
Standard - Dr. Co	No. of Hours
Unit 1: Fire Insurance Claims Introduction, Types of Insurance Claims, Meaning of Fire Insurance, Abnormal Goods, Salvage Value, Procedure for calculation of Claim for loss of Stock and for loss of Profit.	15
Unit 2: Voyage Accounts Introduction, voyage expenses, voyage incomes, Preparation of Voyage account for complete and incomplete voyages.	15
Unit 3: Lease Accounting Introduction, Leasing, buying decision or Leasing decision (only theory), Types of Leases, Tax consideration in case of lease, Accounting for financial and operational lease in the books of Lessor and Lessee including Sub Lease a/c.	15
Unit 4: Royalty Accounts Introduction, Minimum rent/Dead rent, short workings, Excess working, Accounting in the books of the Lessor and Lessee, Preparation of Royalty Payable Account, Royalty Receivable Account, short working a/c, Landlord's a/c.	15
Lectures, Group discussions, Seminars, Case studies, Field	work
 (11th ed.). Taxman Publisher. Gupta, R. L., & Radhaswamy, M. (2020). Advanced Accord Volume Sultan Chand & Sons: New Delhi. Jain, S. P., Narang, K. L., Agrawal, S., & Sehgal, M. (2020). For Accounting. Kalyani Publishers. Mukherjee, A., & Hanif, M. (2018). Modern Accountancy Volume Graw Hill Education (India) Private Ltd. Pillai, R. S. N., Bagavathi, & Uma, S. (2010). Fundamental 	intancy inancial lume II. ntals of
	 Objectives of the Course are: To enable learners to understand the concept of insurance loss of stock, profit, salvage, and abnormal goods. To familiarize the learners with Voyage Accounts. To acquaint the learner with the concept of Lease Accountind. To enable learners to understand the concept of Royalty Accounts. To enable learners to understand the concept of Royalty Accounts. Introduction, Types of Insurance Claims, Meaning of Fire Insurance, Abnormal Goods, Salvage Value, Procedure for calculation of Claim for loss of Stock and for loss of Profit. Unit 2: Voyage Accounts Introduction, voyage expenses, voyage incomes, Preparation of Voyage account for complete and incomplete voyages. Unit 3: Lease Accounting Introduction, Leasing, buying decision or Leasing decision (only theory), Types of Leases, Tax consideration in case of lease, Accounting for financial and operational lease in the books of Lessor and Lessee including Sub Lease a/c. Unit 4: Royalty Accounts Introduction, Minimum rent/Dead rent, short workings, Excess working, Accounting in the books of the Lessor and Lessee, Preparation of Royalty Payable Account, Royalty Receivable Account, short working a/c, Landlord's a/c. Lectures, Group discussions, Seminars, Case studies, Field Goyal, B. K., & Tiwari, H. N. (2023). Taxman's Financial Accounting (11th ed.). Taxman Publisher. Gupta, R. L., & Radhaswamy, M. (2020). Advanced Accounting. Kalyani Publishers. Mukherjee, A., & Hanif, M. (2018). Modern Accountancy Vo McGraw Hill Education (India) Private Ltd. Pillai, R. S. N., Bagavathi, & Uma, S. (2010). Fundamen Advanced Accounting (Financial Accounting), Vol. 2 (2nd

	7. Shukla, M.C., Grewal, T.S., & Gupta, S.C. (2015). Advanced Accounts
	Vol. 1. S. Chand & Company Pvt Ltd Publishers: New Delhi.
	8. Shukla, M.C., Grewal, T.S., & Gupta, S.C. (2015). Advanced Accounts
	Vol. 2. S. Chand & Company Pvt Ltd Publishers: New Delhi.
	9. Tulsian, P.C., Tulsian, B. (2016). <i>Tulsian's Corporate Accounting</i> . (3rd
	ed.) S. Chand Publication: New Delhi.
	10. Tulsian, P.C., Tulsian, B., & Tulsian, T. (2023). Tulsian's Financial
	Accounting. S. Chand Publication: New Delhi.
	After completion of this course, the learners will be able to:
	1. Understand the significance of Claim for loss of stock and loss of
	profit.
Course	2. Prepare Voyage Accounts with respect to finished and unfinished
Outcomes:	voyage.
	3. Prepare Voyage Accounts with respect to finished and unfinished
	voyage.
	4. Know the preparation of Royalty Accounts









Course Code: COM-212

Title of the Course: Business Law

Pre-requisites		
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To acquaint learners with general legal principles to enter in agreements To familiarise learners with the legalities involved in sale of To impart knowledge regarding resolution of disputes with approaching court To impart knowledge regarding validity and enforceability Negotiable Instruments 	goods hout
	UNIVEO	No. of Hours
Content:	Unit 1: Indian Contract Act,1872 Offer and acceptance, Consideration, Contractual Capacity, Free Consent, Legality of Objects, Void agreements, Discharge of a contract, Contingent contracts, Quasi – contracts, Contract of Indemnity, Guarantee, Contract of Bailment and Pledge – meaning, rights and duties of Bailor, Bailee, Contract of Agency, Modes of creation of Agency, Drafting of Agreement of Leave and Licence of a flat, Drafting of Notice of Breach of Contract, Drafting of Indemnity Bond, Drafting of Agreement of Bailment. Unit 2: The Sale of Goods Act, 1930 Contract of Sale, Agreement to sell, Difference between Contract of Sale and Agreement to Sell, Conditions and warranties, Transfer of ownership in goods including Sale by a Non-owner, Performance of Contract of Sale, Unpaid Seller –	15
	meaning, rights of an unpaid seller, Drafting of Sale of Goods Agreement, Drafting of Notice of Delivery of Defective Goods. Unit 3: Arbitration and Conciliation Act, 1996 Meaning of Arbitration, Arbitration agreement, Conduct of Arbitral Proceedings, Making of arbitral award, Termination of Arbitral Proceedings, Meaning of Conciliation, Procedure for Commencement of Conciliation Proceedings, Appointment of Conciliator, Conciliation Proceedings, Termination of conciliation proceedings, Drafting of Arbitration Agreement, Drafting of Conciliation Agreement.	15

	Unit 4: Negotiable Instruments Act 1881	15
	Characteristics and different types of Negotiable Instruments	
	including Promissory Note, Bill of Exchange, Cheque, Cheque	
	in the electronic form, Holder and Holder in Due Course,	
	Privileges of Holder in Due Course, Negotiation and different	
	types of Endorsements , Crossing of a Cheque, Bouncing of a	
	Cheque, Drafting of notice in case of Bouncing of a Cheque.	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field	work
	 Aggarwal, Rohini, (2022) Taxmann's Mercantile & Commerc Taxmann Publications Private Limited Bulchandani, K.R. (2017) Business Law for Management (ŕ
	Himalaya Publishing House	
	3. Kapoor N.D, Abbi Rajni, Bhushan Bharat,(2019) <i>Elem Mercantile Law</i> , Sultan Chand & Sons (P) Ltd.	nents of
	4. Kucchal, M. C., & Kucchal, V. (2012). Business Law (6th ec Publishing House.	l.). Vikas
	5. Pillai R.S.N.V.Bagavathi (2007) Business Law (4th ed). S (Company	Chand &
Reference/	6. Rab Ajar, (2022). <i>Drafting Contracts: Basic Principles</i> (1st ed) Book Company	, Eastern
Readings:	7. Raychaudhari Priyanka, (2021) <i>Business Law : C Understanding of Commercial Law</i> , Corporate law, Industrial ed). Notion Press	-340X
	8. Saharay Madhusudan, (2017) Textbook on Arbitration & Colwith Alternative Dispute Resolution (4th ed), Univer Publishing	
(H)	9. Sheth Tejpal (2017) Business Law (3rd ed). Pearson Education	on
Deminine Du	10. Singh Avtar, (2017). Law of Arbitration & Conciliation, Easter Company	ern Book
	11. Singh Avtar.(2023). Business Law (12th ed). Eastern Book Co	mpany
	12. Singhania Ravi (2020), Drafting of Contracts-Templates with	
	Notes, (2nd ed) Bloomsbury Publisher.	
	13. Tulsian, P.C, (2017) Business Law(3rd ed). McGraw Hill Educa	ation
	After completion of this course, the learners will be able to:	
	Understand the terminology and validity of agreements	
Course	Describe the rights and duties of buyers and sellers	
Outcomes:	3. Analyse the process of Arbitration and Conciliation	
	4. Apply the rights and liabilities of holders of negotiable instru	uments

Course Code: COM-213

Title of the Course: Business Statistics I

Pre-requisites		
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: Provide common statistical literacy and demonstrate the roof statistical findings for business problem solving and making. Develop statistical thinking and practical computational sk systematic problem-solving capability to analyse and interpret for various business problems and managerial decisions. Apply technology to statistical analysis and problem solving Provide business analysts a toolkit of descriptive and in analysis. 	decision kills for a pret data
		No. of Hours
Taylor Burn	Unit 1: Introduction and Data Organization Introduction: Definition and meaning, Basic statistical concepts: Population, sample, variate, attribute, parameter and statistic. Types of data-Primary and Secondary data, Sources and methods of collecting data. Data Measurement Scales: Nominal, Ordinal, Interval/Ratio. Data Organization: Frequency distribution table, Cumulative frequency, Percentage frequency. Representation: Graphs and diagrams-Histogram, frequency curve, Frequency polygon and Ogives, Simple, multiple, subdivided bar diagram, pie chart.	15
Content:	Unit 2: Sampling Theory and Questionnaire Design Sampling Theory: Methods of sampling- Census and Sample enumeration, Methods of Sampling: Simple Random, Sampling, Systematic Sampling, Stratified Sampling, Cluster Sampling, Purposive Sampling, Quota and multi stage sampling. Questionnaire Design: Basic principles of questionnaire design, Role of questionnaire, Types of questions, Framing the questions, layout.	10
	Unit 3: Descriptive Data Analysis Measures of Central Tendency: Arithmetic Mean, Median, Mode (ungrouped and grouped), Harmonic Mean and Geometric Mean (ungrouped data), Quartiles, Deciles and percentiles. Measures of Dispersion: Range, Quartile deviation, Mean deviation, Standard deviation, Variance. Absolute and Relative measures, Coefficient of range, Coefficient of quartile deviation, Coefficient of mean deviation, Coefficient of variation, Skewness- Karl Pearson's	15

and Bowley's coefficient of Skewness. Kurtosis (definition, meaning and interpretation). Unit 4: Correlation and Regression Analysis	
Ullit 4. Cultelation and Regression Analysis	20
Coefficient of Correlation, Spearman's Rank Coefficient of	
Correlation, Properties of Coefficient of correlation.	
Regression: Lines of regression and regression coefficients.	
Relation between Correlation and regression coefficient,	
Multiple Regression. Analysis of Time Series: Time series,	
Models of time series, Measurement of trend- Moving	
averages, Least Square Method (linear and non-linear).	
Pedagogy: Lectures, Group discussions, Seminars, Case studies, Field w	vork
1. Anderson David R., Sweeney Dennis J., Williams Thomas A.,	Camm
Jeffrey D., Cochran James J., Fry Michael J. and Ohlmann Jeffr	rey W.
(2021), Statistics for Business and Economics, Cengage Learnin	-
2. Cooper Donald R. and Schindler Pamela S. (2013), Bu	_
Research Methods (12 th Edition), McGraw Hill.	
3. George Argyrous (2011), Statistics for Research: With a Gu	uide to
SPSS, SAGE Publications.	
Reference/ 4. Gupta S. C. (2018), Fundamentals of Statistics, Himalaya Publ	lishing
Readings: House.	_
5. Harris Jenine K. (2020), Statistics with R: Solving Problems	Using
Real-World Data, SAGE Publications Inc.	
6. Holmes Lex, Illowsky Barbara and Dean Susan (2018), Introdu	uctory
Business Statistics, OpenStax.	
7. Levine David, Stephan David and Szabat Kathryn (2016), Statist	tics for
Managers using Microsoft Excel (8 th Edition), Pearson Education	on.
8. Thulin, M. (2021), Modern Statistics with R. Eos Chasma Pres	SS.
After completion of this course, the learners will be able to:	
1. Carry out a basic data analysis using descriptive statistics and	nd
appropriate statistical graphics.	
2. Understand the concept of sampling distributions and identi	ify
Course appropriate way of collecting samples based on population	
Outcomes: 3. Construct a reliable questionnaire based on objectives of a res	search
study	
4. Measure and establish association between business variables	_
correlation analysis and regression analysis for business de	ecision
making and forecasting.	

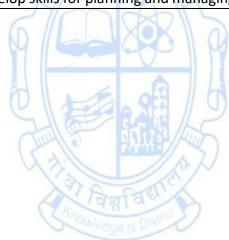
Course Code: COM-231

Title of the Course: Fundamentals of Event Management

Pre-requisites	ENVE	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To acquaint learners with the fundamental concepts of exmanagement and planning. To provide learners with an understanding of event planning and event production process. To create learner awareness on key areas in marketing of event. To enable learners with tools for effective event budgeting a financing. 	g tools ents
	ORUNIVERS	No. of Hours
Content:	Unit 1: Event Management and Planning Event management: Concept, Industry, Careers. Principles of event management. Size of Events- Mega events, Regional events, Major events, Minor events. Types of Events- Sporting events, Entertainment, art and culture events, Commercial events, Marketing and promotion events, Meetings, Exhibitions, Festivals, Family/Special events and Fundraising events. Issues/challenges in event management. Event evaluation. Event risks and laws. Event Planning: Concept and designing of events. Preparing event proposal. Critical path and function sheets. Event pricing and management fees. Client meetings and event contracts. Planning and management of event team and crew. Event protocol.	15
	Unit 2: Event Production Planning event resources. Event itinerary. Event planning tools and emerging technology. Event production concepts and requirements (technical and non-technical). Identifying event vendors, Negotiations and contracts with vendors. Scheduling and Checklists. Venue management- Selection, Staging, Lights and sound, Audio-Visual. Event safety and security. Unit 3: Event Marketing and Financing Event marketing mix-7 P's. Event branding. Event publicity. Public relations and communication, Event sponsorship. Event budgets and cost sheet. Financial control in events. Profit analysis of events. Computer applications in event financing and control.	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field	work

	1. Allen, J. (2009). <i>Event Planning</i> (Second ed.). Ontario: John Wiley & Sons.	
	2. Bowdin, G., Allen, J., O'Toole, W., & McDonnell, I. (2011). Events	
	Management (Third ed.). New York: Routledge.	
	3. Chaturvedi, A. (2009). Event Management: A Professional and	
Reference/	Developmental Approach. New Delhi: Global India Publications.	
Readings:	4. Gaur, S. S., & Saggere, S. V. (2003). Event Marketing and	
	Management. Noida: Vikas Publishing House.	
	5. Shone, A., & Perry, B. (2004). Successful Event Management: A	
	Practical Handbook. London: Thomson Learning.	
	6. Wagen, L. V., & Carlos, B. R. (2009). Event Management for Tourism,	
	Cultural, Business, and Sporting Events. New Delhi: Pearson	
	Education, Inc.	
	After completion of this course, the learners will be able to:	
	1. Explain basic concepts of management, planning, production,	
Course	marketing and financing of events.	
Course	2. Make use of appropriate tools to design, plan and execute events.	
Outcomes:	3. Identify key elements of event budget and event financing for varied	
	types of events.	
A-A	4. Develop skills for planning and managing entrepreneurial ventures.	







Course Code: COM-232

Title of the Course: Fundamentals of Digital Marketing

Pre-requisites	FINE	
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To familiarise students with the basic knowledge of Digital Mar 2. To acquaint students with Website Design and Digital Campaign 3. To acquaint students with Social Media Marketing.	_
	Tawitawa Chillian	No. of Hours
	Unit 1: Introduction to Digital Marketing Meaning, features and importance of Digital Marketing; Digital Marketing vs Traditional Marketing; Channels of Digital Marketing; Meaning of Influencer Marketing; Concept of Content Marketing; Concept of Search Engine Optimization (SEO).	15
	Unit 2: Website Design and Digital Campaigning Basics of website design and development; Elements of a good website; Digital Campaigning – Meaning, Types, Paid, Owned, and Earned Media (POEM) Framework; Campaign planning and creative communications for social media platforms.	15
Content:	Unit 3: Social Media Marketing Fundamentals of Social Media Marketing and its significance; Platforms for Social Media Marketing: YouTube Marketing: Basics of creating a video on YouTube; building a content strategy; gaining a subscriber and expanding the reach. Facebook Marketing: Introduction to Facebook; creating an account in Facebook; creating a Facebook Business Page; Facebook Page Optimization; How to develop business through Facebook. LinkedIn Marketing: Introduction to LinkedIn and its interface; creating personal LinkedIn profile; creating a Business Page on LinkedIn, Learn paid advertising with LinkedIn. Instagram: How to create an account on Instagram; Instagram marketing for Brands; Importance of Instagram marketing. X (Formerly Twitter): How to create an account on X; X marketing for Brands; X marketing best practices.	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork
Reference/ Readings:	 Ahuja, V. (2015). Digital Marketing (First ed.). Oxford University Cecilia, F. (2019). Introduction to Digital Marketing (First ed Publications. Chaffey, D., & Ellis-Chadwick, F. (2022). Digital Marketing (Eigh Pearson Education Limited. 	l.). BPB

- 4. Deiss, R., & Henneberry, R. (2020). *Digital Marketing for Dummies* (Second ed.). Wiley India.
- 5. Dodson, I. (2019). Art of Digital Marketing (First ed.). Wiley India.
- 6. Gupta, S. (2022). Digital Marketing (Third ed.). McGraw Hill.
- 7. Kamat, N., & Kamat, C. N. (2017). *Digital Marketing* (First ed.). Himalaya Publishing House.
- 8. Krishna, V. V. (2023). *Digital Marketing for Beginners : A Road Map to Successful Career in Digital Marketing* (First ed.). Notion Press.
- 9. Kumar, S., & Kaur, S. (2023). Taxmann's Digital Marketing Thorough, up-to-date book on digital marketing principles, analytics, etc., including AI, AR, and VR presented via case studies, visual presentations, etc. (First ed.). Taxmann Publications.
- 10. Quick Win Digital Marketing (First ed.). (2009). Oak Tree Press.

Course Outcomes:

After completion of this course, the learners will be able to:

- 1. Explain the basic concepts of Digital Marketing
- 2. Identify various elements of Website Design
- 3. Identify various elements of Digital Campaigning
- 4. Evaluate various platforms for social media marketing.







Course Code: COM-233

Title of the Course: Business Ethics and Governance

Pre-requisites	ANUA	
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To acquaint learners with concepts of business ethics and gov 2. To impart knowledge of ethical issues in different areas of box 3. To familiarize learners with Corporate Governance 4. To familiarize learners about ethics involved in global scenar	usiness
	Remaining Direct	No. of Hours
Content:	Unit 1: Introduction to Business Ethics Definition, Meaning, Nature of Ethics, Meaning of Moral & Ethics. Types of Ethics, Importance of Ethics, Business Ethics - Meaning and Nature. Importance of Ethics in Business, Areas of Business Ethics, Meaning of Functional Ethics, Types of Ethics According to Functions of Business- Marketing Ethics, Foreign Trade Ethics and Ethics Relating to Copyright. Ethics relating to Free and Perfect Competitive Market.	15
	Unit 2: Ethical Issues in functional areas of Business Ethical issues in Marketing- understanding positive and negative roles in marketing, Exploring exploitative role of advertising. Ethical issues in human resources-examining HR related ethical issues, discrimination in workplace: its causes and Remedies, Ensuring safety and health in the workplace, ethical considerations in performance appraisal. Ethical issues in finance-Maintenance of proper books of accounts-promoting transparency and accountability-understanding ethical responsibility in financial decision making.	Wfauth
	Unit 3: Business Ethics in Global Economy Ethics in the Context of Global Economy, Relationship Between Business Ethics & Business Development, Role of Business Ethics in Building a Civilized Society. Corporate Governance and Issues Related to Scams: Corruption- Meaning, Causes, Effects. Frauds and Scams in Banks, Insurance Companies, Financial Institutions, Measures to Overcome Fraud and Corruption, Zero Tolerance of Corruption.	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field	work
Reference/ Readings:	 Fernando, A. C. (2021). Business Ethics and Corporate Gov (3rd edition) Pearson Publication. Bhatia, S. K. (2002). Business Ethics and Managerial Values 	vernance

Deep Publications Pvt. Ltd.

- 3. Velasquez, M. (2006). *Business Ethics: Concepts and Cases* (6th ed.). Prentice Hall.
- 4. Darryl, R. (2006). *Corporate Governance, Economic Reforms & Development*. Oxford.
- 5. Mathur, U. C. (2005). *Corporate Governance & Business Ethics*. McMillan.
- 6. Tripathi, A. N. (2019). *Human Values*. (3rd edition) New Age International.
- 7. Murthy, C. S. V. (Reprint 2013). *Business Ethics and Corporate Governance*. Himalaya Publication.
- 8. Machiraju, H. R. (2004). *Corporate Governance*. Himalaya Publication House.
- 9. Murthy, C. S. V. (2010). *Business Ethics: Text & Cases*. Himalaya Publication.
- 10. Achrekar, D. (2009). *Corporate Governance (with Case Studies)*. Surendra Publications, New Delhi.
- 11. Pogge, T., & Horton, K. (2008). *Global Ethics: Seminal Essays*. St. Paul, MN: Paragon House Publishers.

Course Outcomes:

After completion of this course, the learners will be able to:

- 1. Define and differentiate between different aspects related to business ethics & governance
- 2. Discuss the ethics involved in the global economy.
- 3. Analyse the ethical issues involved in different functional areas of business.
- 4. Apply the learnt knowledge when-ever required



Course Code: COM-234

Title of the Course: Personal Investment and Tax Planning

Pre-requisites	A THIVE	
for the Course: Course Objectives:	 Nil Objectives of the Course are: 1. To acquaint learners with basic aspects of personal investmer planning. 2. To familiarize learners with basics of taxation. 	
	To impart knowledge and develop skills for effective perso planning.	No. of
COAUNVE	Unit 1: Introduction to Personal Investment Planning Introduction to investment, importance of investment planning, risk and return on investment, savings v/s investments, power of compounding, inflation effect on investment. setting financial goals, steps to achieve financial goals, investment process, investment vehicles, investment strategies	Hours 15
Content:	investment vehicles, investment strategies. Unit 2: Basics of Taxation Meaning of tax, types of taxes, concepts of Person, Previous Year, Assessment Year, Assessee, Assessment, Income, Gross Total Income, Permanent Account Number (PAN), Residential status, scope of income, heads of income, effect of taxes on investment. Deductions under Chapter VI-A - 80C, 80CCC, 80CCD, 80D, 80TTA, 80TTB, Computation of total income of individuals, tax rates, old & new tax regime, tax liability, tax calculation, types of Income Tax Returns for Individuals.	20
	Unit 3: Personal Tax Planning Introduction and meaning of tax planning, objectives of tax planning, factors on which tax planning is done, tax saving schemes, tax evasion, tax avoidance, difference between tax planning, tax evasion and tax avoidance, apportionment of income between spouses governed by Portuguese Civil Code u/s 5A.	10
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field v	vork
Reference/ Readings:	 Agarwal O.P. (2014), Security Analysis & Investment Manage Himalaya Publishing House, Delhi. Ahuja, Girish and Ravi Gupta, Systematic Approach to Incom Bharat Law House, Delhi. Bhalla V.K., (2018), Fundamentals of Investment Management Chand, New Delhi. Devi. K., Tax Planning Management, Bookscape Dubey B.S., Tax Planning, Bookscape 	те Тах,

- 6. Gaur V.P., & D.B., Income Tax Law Practice, Kalyani Publications.
- 7. Hariharan. N., *Income Tax Law & Practice* Vijay Nicole Imprints Pvt.Ltd.
- 8. Lakhotia R.N. & Lakhotia S, *A Guide to Tax Planning*, Diamond Pocket Books Pvt Ltd, New Delhi.
- 9. Malik S., Plan your investments, Taxmann Publications, New Delhi.
- 10. Manoharan T.N., Direct Tax Laws, Snow White Publications,
- 11. Mehrotra H.C., Income Tax Law & Practice, Sahitya Bhavan, Agra
- 12. Pagare D., Income Tax Law & Practice, Sultan Chand Sons, New Delhi
- 13. Palat R, *Tax Planning for Salaried Employees*, Jaico Publishing House, Mumbai.
- 14. Prasad B., Income Tax Law & Practice, Wishwa Prakashan
- 15. Rajaratnam S, Tax Planning, Bharat Law Publication
- 16. Singhania V.K. Students' quide to Income Tax, Taxmann Publications
- 17. Singhania V.K., & Singahania K., *Direct Taxes Law & Practice*, Taxmann Publications.
- 18. Singhania, Vinod K., *Monica Singhania, Student's Guide to Income Tax*, University edition, Taxmann Publications Pvt. Ltd, New Delhi.

Note: Latest Editions relevant to the Assessment year.

Course Outcomes:

After completion of this course, the learners will be able to:

- 1. Understand personal investment planning.
- 2. Acquire knowledge and understanding the concepts of taxation.
- 3. Develop skills for effective personal tax planning.
- 4. Understand apportionment of income between spouses governed by Portuguese Civil Code u/s 5A.



Course Code: COM-235

Title of the Course: Intellectual Property Rights

Pre-requisites		
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To acquaint the learners with the basic concepts of Intellecture Property Rights. 2. To acquaint the learners with innovative Intellectual Property	Rights
	OPPERSON	Hours
	Unit 1: Overview of Intellectual Property Rights Introduction, Nature and the need for Intellectual Property Rights, Different types of Intellectual Property Rights including meaning of Patent, Copyright, Trade Mark, Design, Geographical Indication, Plant Varieties and Layout Design, Genetic Resources, Traditional Knowledge and Trade Secret.	15
Content:	Unit 2: Law of Patents and Industrial Designs (The Patent Act,1970 and The Designs Act, 2000) Patentable Invention, Non- Patentable Inventions, Registration of Patent, Product Patents for Medicine and Drug, Rights and obligations of Patentee, Compulsory Licensing, Infringement of Patent and reliefs, Registration of Design, Rights of Design Holder, Piracy of registered Design and reliefs, Different kinds of innovative Patents and Designs that are in vogue.	15
	Unit 3: Law of Copyright and Trade Marks (The Copyright Act, 1957 and The Trade Marks Act, 1999) Deceptively Similar Mark, Collective Mark, False Trade Description, Passing Off, Registration of Trademark, Infringement of Trademark and reliefs, Subject matter and Term of Copyright, Author and ownership of Copyright, Rights of Broadcasting Organizations and Performers Rights, Infringement of Copyright and reliefs, Different kinds of Innovative Trademarks and Copyright that are in vogue.	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field v	vork
Reference/ Readings:	 Ahuja, V.K. (2017). Law relating to Intellectual Property Right Nexis. Narayanan, P. (2015). Intellectual Property Law, 11th ed. Ar Printing House Private Ltd. Wadhera, B.L. (2017). Law relating to Intellectual Property, 	iderson

	Universal Law Publishing.
	4. Puri Singh, Rachna. (2013). Practical Approach to Intellectual
	Property Rights. International Publishing House Pvt Ltd.
	After completion of this course, the learners will be able to:
	1. Understand the origin and meaning of different Intellectual
	Property Rights
Course	2. Explain different kinds of innovative Intellectual Property Rights.
Outcomes:	3. Apply the procedure to register Patents and Designs, and
	remedies available in case of its violation
	4. Apply the procedure to register Copyrights and Trade Marks, and
	remedies available in case of its violation.









Course Code: COM-241

Title of the Course: Accounting Software Application

Pre-requisites	Anna	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To enable learners to understand Financial Accounting fundathrough accounting software packages. To familiarize learners with accounting software packages. To enable learners to know the purpose and scope of Accounting Packages in business. To enable learners to apply knowledge of accounting spackages in Real-world Scenarios. 	counting
	OB UNIVERS	No. of Hours
	Unit 1: Introduction to Accounting Software Application Understanding Financial Accounting fundamentals and Principles, Introduction to Accounting Software Package, Company Creation and Company Configuration in Accounting Software Package - Short Cut keys for Software Packages.	15
Content:	 Unit 2: Preparations of Financial Statements Reports (Lab Practicals) A) Ledger and Voucher Entry: Create, modify, and delete ledgers in Accounting Software Package, Record various transactions using vouchers. Understand the impact of transactions on ledgers. B) Inventory Management: Define and manage stock groups and categories. Create and manage stock items and units of measure. Implement basic inventory transactions in Accounting Software Package. C) Financial Statements Reports-Cash/Bank Books-Journal Book-Ledger Books i) Trial Balance: Generate and interpret a trial balance Identify.errors in the trial balance. ii) Profit and Loss Account: Understand the structure of the profit and loss account. Generate and analyze profit and loss reports. iii) Balance Sheet: Learn to create a balance sheet. Interpret and analyze balance sheet components. Data 	30

	Unit 3: Goods and Services Tax (GST) in Tally Prime (Lab 30
	Practical)
	Understanding GST, Configuring GST in Accounting Software
	Package Configure GST details in Accounting Software
	Package, Set up GST rates and tax slabs, Understand GST
	compliance requirements. GST Transactions in Accounting
	Software Package: Record GST transactions in sales and
	purchases, Generate GST reports and returns in Accounting
	Software Package.
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field work
	1. Goel, D. (2020). Advanced Tally: Accounting and Inventory
	Management. McGraw-Hill Education.
	2. Goyal, S. (2017). Tally ERP 9: Training Guide. Taxmann Publications
	Pvt. Ltd.
	3. Gupta, R. (2019). Tally ERP 9 (Vol. 1): Basic Accounting Features.
Reference/	Firewall Media.
Readings:	4. Mehta, P. (2018). Practical Approach to Tally ERP 9 with GST.
	Dreamtech Press.
	5. Nadhani, A. K., & Nadhani, K. K. (2021). Tally ERP 9: Comprehensive
(8-6)	Guide for Accounting. BPB Publications.
ONUNIVERS	6. Singh, A. (2016). Mastering Tally ERP 9: The Complete Guide to
59/	Financial Accounting. Vikas Publishing House.
6 / 7568	After completion of this course, the learners will be able to:
A LE CA	1. Explain the basic concepts of accounting and inventory management
	in accounting software package.
Course	2. Record various kinds of business transactions, vouchers and generate
Course	financial statements reports in accounting software package
Outcomes:	3. Record Accounting transactions, vouchers with GST and generate
	reports in Accounting Software Package.
	4. Apply knowledge of accounting software packages in Real-world
	Scenarios.



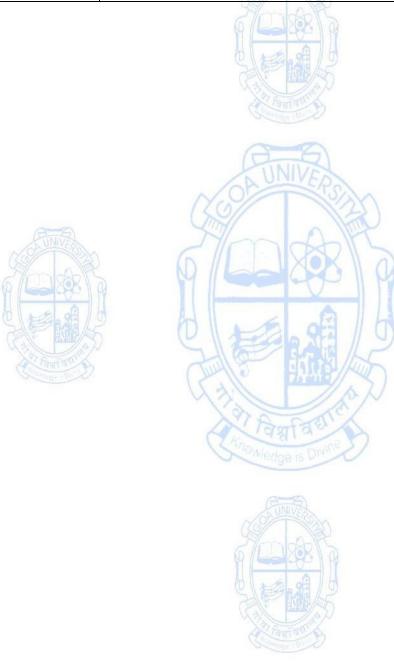
Course Code: COM-242

Title of the Course: Business Data Analysis

Pre-requisites		
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To provide an understanding of applications of Data Analytics Business problems To provide an understanding of basic concepts in Statistics. To provide an understanding of importance of Data Visualizat To provide skills and knowledge in basic and advanced busine analytics. 	ion
	RINIVE	No. of Hours
CONTROL OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PAR	Unit 1: Data Analytics in Business Solving the business problem using Analytics - Data analysis process: data collection, data cleaning, data analysis, and data interpretation-Understand Business Analytics - Roles and Responsibilities, Business Analytics categories- Descriptive, Predictive, Prescriptive, Data Mining, Data Visualization.	5
	Unit 2: Basic Statistical concepts Population, sample, variable, data measurement levels- nominal, ordinal, interval, ratio, Measures of central tendency- mean, median, mode, percentiles, quartiles, skewness, Measures of variability-range, interquartile range, mean, absolute deviation, variance, standard deviation.	8
	Unit 3: Visualizing data Data visualization, Importance and Types of Charts	2
Content:	Practicals Lab 1: Introduction to Spreadsheets Working with worksheets -Entering data, Formatting, Editing, and Printing a worksheet - Formulas and Functions in Excel, operators in formula -Generally used Spreadsheet functions - Mathematical, Statistical, Financial, Logical, Date and Time, Database and Text functions - Introduction to functions such as the IF, nested IF, VLOOKUP and HLOOKUP - Data Sorting and Filtering - Result representation of data using spreadsheet - Filtering, advanced filters, sorting and conditional formatting data - Data validation techniques, Hyperlinks	16

	Cumming through the cheets	
	- Summing through the sheets	
	 Getting external data files into Excel Macros - creation, editing and deletion of macros 	
		8
	Lab 2: Searching and Combining Data with Power Query	8
	Getting started with Power Query	
	Access new or existing reports - Importing and combining data	
	from databases, web, files - Splitting and aggregating data -	
	Query data from SQL	
	Lab 3: Performing computations and aggregations using Excel Managing formulas in Excel- Create a Formula that Refers to Another Worksheet - Understanding Relative and Absolute Cell Addresses - Edit Formulas, Name Cells and Ranges - Define and Display Constants - Create Formulas That Include Names - Check Formulae for Errors, What-if analysis, Logical tests, Goal seek, What-if, Loan and Lease statement; Ratio Analysis, Capital	18
	Budgeting; Depreciation Accounting; Using Solver to maximize profitability, Capital budgeting	
	Lab 4: Working with pivot tables and charts Creating and Formatting Charts-Working with types of Charts,	12
ANVE	Trend line, Histograms, Line, Column, Bar and Pie Charts, Scatter, Bubble, Stock, Surface, Radar, Combo, Treemap, 3D maps -	
	frequency polygons, ogives, dot plots, stem and leaf plots,	
6 DER	pareto charts, charts and graphs for two variables, cross	
Faura Transport	tabulation, Gantt chart, Milestone chart Formatting data in table- Using Pivot Tables - Using Slicer Designing Pivot Table reports - Filtering data - Creating Custom functions and formulas - Formatting Pivot Tables - Managing Power Pivot Data - Setting Connection properties - Managing	OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF TH
	Data sources - Configuring Pivot Table Options	
	Creating Pivot chart, Database concepts - Loading Data into	
	Power Pivot - Using Power Query and Power map add-ins –	
	Interactive dashboard with Pivot tables	
	Lab 5: Using Analysis Toolpak	6
	Descriptive Statistics, Moving Average, Random Number	
	Generator, Rank and Percentile, Sampling, Correlation,	
	Regression	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	vork
	1. Joseph Schmuller(2020), Statistical Analysis with Exc	
	dummies(Fourth ed.), Wiley India Pvt. Ltd.	, o.
	2. Ken Black (2012), Applied Business Statistics (Seventh ed.)	, Wilev
	India Edition	,,
Reference/	3. Manisha Nigam (2023), Data Analysis with Excel, BPB Publi	ications
Readings:	India	3
	4. Michael Alexander (2023), Microsoft Excel Power Pivot and	l Power
	Query for dummies, Wiley India Pvt. Ltd.	. 5
	5. S.K. Shinde, U. Chandrashekar (2016), Data mining and B	Susiness
	Intelligence, Dreamtech Press, India	222

	6. Winston Wayne L. (2012), Microfoft Excel 2019 Data Analysis and Business Modeling (Sixth ed.), PHI Learning Pvt. Ltd., India
	After completion of this course, the learners will be able to:
	1. Develop a foundational understanding of business data analysis and
Course	its relevance in decision-making.
Outcomes:	2. Develop skills of data analysis using relevant Application software.
	3. Apply the Spreadsheet tools to solve business problems.
	4. Interpret and communicate insights through data visualization.





Course Code: COM-243

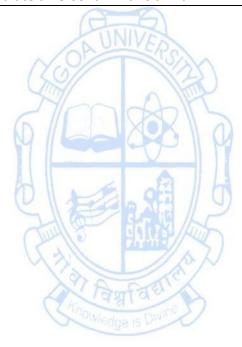
Title of the Course: Personal Financial Planning

Dra raquisitas	(2-5)		
Pre-requisites for the Course:	Nil		
Course Objectives:	Objectives of the Course are: 1. To provide learners with an understanding of Personal Financial Planning and Time Value Money Concepts. 2. To equip learners with practical knowledge of Investment Risks, Returns, Vehicles and Strategies. 3. To impart practical knowledge of various Insurance, Retirement, Taxation and Estate Planning Investments. 4. To familiarize learners with practical knowledge of Personal Financial Planning		
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Content:	Unit 1: Basics of Personal Financial Planning and Time Value of Money Personal Financial Planning: Meaning, Definition, Benefits, Importance, Process- old and new personal Financial Planning, Features and scope of Personal Financial Planning, Financial Planner- Reasons for hiring a financial planner and Functions of a Financial Planner. Time Value of Money: Meaning, Valuation Concepts or Techniques, Compound Value Concept, Discounting or Present Value Concept, Valuation of Bonds or Debentures, Practical Implications of Compounding and Discounting Value Concepts, Doubling Period, Effective Rate of Interest in Case of Doubling Period, Present Value, Sinking Fund Factor, Loan Amortisation.	15(5T+10P)	
	Unit 2: Investment Risks, Return, Vehicles and Strategies (Practical) Managing Investment Risks: Meaning and Definitions of Risk, Types of Investment Risk, Pure Risk- Types of Pure Risks, Measurement of Risk, Methods of Handling Risk, Assessing Risk, investing to Minimize Risk, Modern Portfolio Theory. Measuring Investment Return: Risk and Return Trade-off, Types of Investment, Expected Return of an Asset, Risk-Free and Risky Assets, Long-term and Short-term Capital Gains, Sources of Credit and Credit Alternatives, Credit Information Bureaus.	30(5T+25P)	

Investment Vehicles: Introduction, Investment Concerns, Small Savings Scheme, Fixed Income Instruments, Mutual Funds, Other Types of Investment Vehicles. Investment Strategies: Introduction, Asset Allocation- Asset Classes, Diversification: The Basis of Asset Allocation, Asset Allocation Strategy, Evaluating Investment in various Stocks, Steps of Investing in Stocks, Various Loans and their Usage-Meaning of Loan, Types of Loan. Meaning of Investment Strategy, Types of Investment Strategies, Investment Strategies, Investment in Stocks, Investment in Mutual Funds, Investment in Commodities, Future and Options Unit 3: Insurance, Retirement, Taxation and Estate Planning Insurance Planning: Introduction, Characteristics of Insurance, Risk and Insurance, Role of Insurance, Rights of the Insurence, General Insurance, Insurance Products- Life Insurance, Marine Insurance, Fire Insurance, Motor Insurance, Marine Insurance, Medical and Health Insurance, Personal Risk Management Retirement Planning: Meaning, Retirement Planning Money source- Employment Income, Social Security, Employer-Sponsored Retirement Plan, Current Savings and Investments, Other Sources of Funds. Types of retirement products. Taxation Planning: Introduction, Types of Taxes, Tax Planning and Tax Evasion, Tax Avoidance, Objectives of Tax Planning, Income and Various Heads of Income, Deductions, Tax Exemption and Computation. Estate Planning: Meaning, Need, Objectives, Steps, and Tools of Estate Planning	
Lectures, Group discussions, Seminars, Case studies, Field work	
 Amar Pandit., (2012). The only Financial Planning Book that You Will Ever Need. Mumbai: Network 18 Publications. Arthur J, Keown., (2018). Personal Finance: Turning Money into Wealth. New York: Pearson Gitman Joehnk Billingsley. (2014). Personal Financial Planning (13th Ed.) Cengage Indian Institute of Banking & Finance, (2007). Home Loan Counselling. Mumbai: Taxmann Publications (P.) Ltd. Indian Institute of Banking & Finance, (2015). Accounting & Finance for Banking. (3rd Ed). Mumbai: Macmillan Publishers India Private Limited. Indian Institute of Banking and Finance., (2017). Introduction to Financial Planning. Mumbai: Taxman Jeff Madura, (2020). Personal Finance (7th Ed) Pearson 	

	8. Jyotsna Sethi & Nishwan Bhatia, (2015). <i>Elements of Banking and Insurance</i> . 2nd Ed. Delhi: Phi Learning Private Limited.
	9. Madhu Sinha (2017)., Financial Planning a Ready Reckoner (2 nd Ed.).
	New York: MC Graw Hill Education
	10. Vanita Tripathi., (2023) Fundamental of Investments. (6 th Ed.).
	Mumbai: Taxman Publications Pvt. Ltd.
	11. Vivek, & Asthana, P. (2015). Financial Risk Management. Mumbai:
	(2nd Ed). Himalaya Publishing House.
Course Outcomes:	After completion of this course, the learners will be able to:
	1. Understand the concept of Personal Financial Planning and the Time
	Value of Money
	2. Asses the Return and Risk Associated with various Investment
	Vehicles.
	3. Comprehend with various Personal Financial Planning Options.
	4. Formulate a Personal Financial Plan.









Course Code: COM-244

Title of the Course: Introduction to Auditing

Pre-requisites	AND	
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To acquaint learners with the basics of auditing 2. To impart knowledge of audit planning 3. To familiarize learners with the process of vouching & verification 4. To familiarize learners with the procedure for conduct of an audit.	
	Sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sample of the sa	No. of Hours
Content:	Unit 1: Introduction Evolution of audit, Meaning and Definition, Scope of Auditing, Auditing v/s Accounting, Objectives of Auditing – Primary & Secondary, Various classes of audit (Based on authority & time), Qualities of an Auditor, Basic Principles governing an audit, Benefits of Auditing, Internal Control System: Meaning & evaluation; Internal Check, Internal Audit Unit 2: Audit Process Audit Planning - Basics of Audit Planning, Steps involved in Audit Planning, Drafting Audit plan, Preparation of Audit Programme, Audit evidence, Working Papers, Audit Note Book. Vouching and Verification - Vouching – Meaning and objectives. General procedure for vouching, General Considerations in vouching, Verification – meaning and objectives, General Procedure for Verification, General Considerations in verification of Personal and Real Accounts Unit 3: Audit Report Meaning, Steps to be followed in preparation of Audit	30(5T+25P) 30(5T+25P)
	Report, Types of Audit Reports, Format of Audit Report, Case Studies of Listed Companies for preparing Audit Report	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Fie	
Reference/ Readings:	 Gupta, K. (2004). Contemporary Auditing. Tata McGraw-Hill. Jha, A. (2013). Students Guide to Auditing & Assurance. Taxmann's Publications Pvt. Ltd. Kumar, R., & Sharma, V. (2015). Auditing Principles and Practice. PHI Learning. Pagare (2004) D. Principles & Practice of Auditing. Sultan Chand and Sons. Saxena, R.G. (2022). Principles and Practice of Auditing. Himalaya Publishers. Sharma, S.D. (2006). Auditing Principles and Practice. Taxmann's 	

	Publications Pvt. Ltd.
	7. Sharma, T.R. (2015). Auditing Principles & Problems. Sahitya Bhavan
	Publications.
	8. Shekhar, K.C., & Shekhar, L. (2012). <i>Auditing</i> . Vikas Publishing House
	Pvt. Ltd.
	9. Tandon, B. N., Sudharsanam, & Sundharabahu, S. (2007). <i>A Handbook</i>
	of Practical Auditing. S. Chand & Co.
	After completion of this course, the learners will be able to:
	Understand the basics of auditing and internal control systems of
Course	organisations
Outcomes:	2. Prepare audit programme, audit note book and collect audit evidence
	3. Practically vouch nominal accounts and verify real and personal
	accounts
	4. Evaluate performance of companies by analysing audit reports









Course Code: COM-245

Title of the Course: Business Database Management and Analysis

Number of Credits: 03(1T + 2P) Effective from AY: 2023-24

Pre-requisites		
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To acquaint learners with principles of database management system. 2. To impart knowledge of database planning and skills in data design. 3. To develop skills in learners in data retrieval and analysis us 4. To equip learners with knowledge and skills of database administration and security.	atabase
		Hours
	Unit 1: Introduction to Database Management System Data as organizational asset, Data versus Information, Meaning of database and database management system, Purpose of database system, Benefits and challenges of database system, Elements of database system, Database users, Business applications of database system, Database administration system, Security threats to database.	15
Content:	Unit 2: Database Planning and Design (Practical) Need for planning database, Database system master plan, Organizational goals, organizational structure, and entities and implications on database, Database development process, Database structure, Conceptual database design, ER diagrams, Types of databases, Logical database design with relationships, RDBMS, Normalization.	30
	Unit 3: Data Retrieval and Database Security (Practical) SQL basics, Inserting, deleting and updating data, Query with SQL, Using SQL aggregate functions, Grouping data and subqueries, Relational queries, Tables and views, Database backup and recovery, Evaluating database performance, Database optimization, Managing database security, Creating users and granting privileges, Avoiding data leaks	30
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork
Reference/ Readings:	 Chopra, R. (2016), Database Management Systems, S Chand. Courtney, J., Paradice, D., Brewer, K. and Graham, J. (2010), Database Systems for Management., Global Text. Morris, S. and Coronel, C. (2016), Database Systems: Design, Implementation and Management, (12e), Course Technology Inc. Ramez, E and Shamkant, N. (2017), Fundamentals of Database System, (7e), Pearson Education. 	

	5. Reddy, P. and Reddy, A. (2020), Foundations of Database Management		
	System, Lambert Academic Publishing.		
	6. Zygiaris, S. (2020), Database Management Systems: A Business-		
	Oriented Approach Using Oracle, MySQL and MS Access, Emerald		
	Publishing.		
	After completion of this course, the learners will be able to:		
	1. Identify applications and elements of database management system.		
Course	2. Develop database design as per organizational requirements.		
Outcomes:	3. Implement SQL for data retrieval and analysis.		
	4. Evaluate database administration system and security in an organization.		









Course Code: COM-202

Title of the Course: Fundamentals of Macroeconomics for Business

Pre-requisites		
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To acquaint the students with various macroeconomic value and enable them to derive the macroeconomic equanalysis. 2. To provide a broad understanding of the concepts of inflat unemployment and the interlinkage between the two concepts of a small open economic polinivestment. 4. To analyze the working of a small open economy and under the impact of macroeconomic policies on an open economy.	ilibrium ion and cepts. iey and licies on
A CONTRACTOR OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF TH		No. of Hours
Tayra Tire	Unit 1: Introduction, Concepts and National Income Accounting Macroeconomics -Meaning and Scope, National Income — concepts (GNP, GDP, NNP, GVA at basic price and factor cost, Personal Income, Disposable Personal Income), Trends in GDP of India (2014 onwards), Trends in GSDP with reference to Goa (2014 onwards), Green Accounting-meaning and objectives. Components of Aggregate Expenditure, Circular Flow of National Income -Models of Circular Flow (Two, Three and Four Sector), Determinants of Aggregate Demand, Determinants of Aggregate Supply, AS-AD Equilibrium Analysis.	15
Content:	Unit 2: Inflation and Unemployment Inflation: Concept and Causes, Consumer Price Index, Wholesale Price Index (Concepts), Inflation and Interest Rates, Sacrifice Ratio, Costs of Inflation (Social Costs, Costs of anticipated and unanticipated inflation); Rational and Adaptive Expectations. Unemployment: Types of Unemployment (Frictional, Cyclical, Seasonal, Disguised, Structural -meaning of each), Natural rate of unemployment, Costs of Cyclical Unemployment. Measurement of Unemployment -NSSO Classification Methods (Usual Principal Status, Weekly Status, Current Daily Status). Rural-Urban and Male-Female unemployment rate variations. Trends in unemployment rates in India (2014 onwards). Trade-off between Inflation and Unemployment-Phillips Curve analysis in the short run	15

	Unit 3: Money, Consumption and Investment	15
	Monetary Policy - Meaning, RBI's Monetary Policy - Objectives and	
	Tools of Monetary Policy (General and Selective), Impact of	
	Monetary Policy on Money Supply. RBI's Monetary Aggregates	
	(M0, M1, M2, M3, M4). The Consumption Function and its	
	determinants, Business Fixed Investment and Inventory	
	Investment (Concept and Determinants), Impact of Monetary	
	Policy on Consumption and Investment	
	Unit 4: Open Economy and Macroeconomic Policies	15
	Open and Closed Economy - Meaning and features, flows of goods	
	and capital, saving and investment in a small and a large open	
	economy, Exchange rates - Fixed, Flexible and Managed Floating	
	(Meaning), International Linkages and Mundel -Fleming model,	
	Demonetization in India, 2016 - Meaning and objectives.	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork
	1. Ahuja, H. L. (2016). Macroeconomics: Theory and Practice (20	th ed.).
	S. Chand Publications.	
	2. Blanchard, O., & Johnson, D. R. (2018). Macroeconomics (61)	th ed.).
	Pearson.	
A.D	3. Branson, W. H. (1997). <i>Macroeconomic Theory and Policy</i> .	Harper
CONTROL OF	Collins India Pvt. Ltd.	
Sympa P	4. D'Souza, E. (2008). <i>Macroeconomics</i> . Pearson Education.	
6 () () () ()	5. Directorate of Planning, Statistics and Evaluation, Government	of Goa.
A LAS OF	(Latest). Economic Survey of Goa.	相 / 6
	6. Dornbusch, R., & Fischer, S. (1994). <i>Macroeconomics</i> . McGraw	-Hill
Reference/	Education.	
Readings:	7. Dwivedi, D. N. (2018). Macroeconomics: Theory and Policy (5	th ed.).
neadings.	Mc Graw Hill Education.	
	8. Gordon, R. J. (2013). <i>Macroeconomics</i> . Pearson Education.	
	9. Government of India. (Latest). <i>Economic Survey of India</i> .	
	10. Gupta, G. S. (2017). Macroeconomics: Theory and Application	ons.
	McGraw-Hill Education.	
	11. Mankiw, N. Gregory. (2015). Principles of Macroeconomics. C	engage
	Learning India Pvt. Ltd.	
	12. Puri, V. K., Misra, S. K., & Garg, B. (2023). Indian Economy. Hi	malaya
	Publishing House.	
	13. Samuelson, P. A., Nordhaus, W. D., & Chaudhuri, S. ((2021).
	Macroeconomics. McGraw-Hill Education.	
	After completion of this course, the learners will be able to:	
	1. Gain knowledge of various macroeconomic principles and the	<u> </u>
	macroeconomic equilibrium analysis.	
Course	2. Understand the economic dimensions of inflation, unemployment	ent and
Outcomes:	the trade-off between the two macroeconomic variables.	
	3. Analyze the theoretical approaches to money, consumption a	nd the
	impact of economic policies on investment	
	4. Acquire a better understanding of the working of an open econ	omy

Course Code: CFA-203

Title of the Course: Financial Statement Analysis

Pre-requisites for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To enable learners to understand the meaning, comparing significance of financial statements and tools for analysing from statements. 2. To acquaint learners with skills of analysing financial statements the help of ratio analysis. 3. To understand the latest tools to analyse and interpret from statements. 4. To impart skills to learners for preparation of cash flow statements.	inancial nts with inancial
	(30)	No. of Hours
Content:	Unit 1: Introduction to Financial Statement Analysis Meaning and Objectives of Financial Statement Analysis, Types of Financial Analysis (External, Internal, Horizontal, Vertical) Significance of Financial Statement Analysis to various users of financial information, Understanding Financial Statements as per Company Annual Reports: Profit and Loss Statement, Balance sheet and Statement of changes in equity. Decision Support System (DSS): Meaning of DSS, characteristics, component, types, advantages & disadvantages of DSS. Predictive Analytics in Finance: Meaning, predictive analysis models, advantages of predictive analysis, use of predictive analysis in finance. Tools and techniques of analysing financial statements- Comparative, Common size & trend analysis. (Practical problems to be covered on comparative, common size and trend analysis)	20
	Unit 2: Ratio Analysis and Dupont Analysis Meaning and usefulness of Financial Ratios, Analyzing Financial Statements through Ratios: Liquidity Ratios Solvency Ratios Profitability ratios; Turnover ratios and market value ratios, Limitations of Ratio Analysis (Practical problems on calculations of various ratios). Dupont analysis: Concept, principles and types of Dupont analysis (Theory only).	15

	Unit 3: Economic Value Added (EVA) and Balance Score Card (BSC)	10
	Economic Value added (EVA): Evolution of EVA concept, EVA concept, Market value added, Calculating EVA: The conceptual issues, calculating Net operating profit after tax (NOPAT), Capital employed (CE), weighted average cost of capital (WAC), Importance of EVA, Advantages of EVA, Limitations of EVA (Theory only). Balance score card (BSC): Concept, objectives and	
	perspectives (Theory only)	
	Unit 4: Cash Flow Statement Cash Flow statement: Meaning, Objectives of Cash Flow Statement, Non-cash transactions, Activity classification, Cash and cash equivalents, Direct and indirect method, preparation, and presentation of Cash Flow Statement as per indirect method and IND AS 3	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	vork
Reference/ Readings:	 Chandra, P. (2022). Financial Management: Theory & Practice Edition). McGraw Hill Education (India) Pvt. Ltd. Gopalkrishnan, A. A. (2015). Understanding financial statemed Analysis and interpretation. New Global Business Press. Gupta, S., & Sharma, R. (2017). Financial Management. Kaly Publishers. Gupta, S., Sharma, R. K., & Gupta, N. (2018). Financial Management Theory & Practice. Kalyan Publishers. Helfert, E. A. (2004). Techniques of Financial Analysis. Tata Medill Education Pvt. Ltd. Jain, & Narang. (2014). Advanced Accountancy. Kalyani Publis Mukherjee, A., & Hanif, M. (2019). Modern Accountancy (Vol. McGraw Hill. Pandey, I. M. (2022). Financial Management. Pearsons India Education Services Pvt Ltd. Raman, A. (2019). Advanced Accountancy. Himalaya Publis House. Shukla, M. C., & Grewal, T. S. (2016). Advanced Accounts (19 S. Chand & Co. Subramanyam, K. R. (2022). Financial Statement Analysis. New Hill Education (India) Pvt Ltd. Tulsian, P. C. (2023). Accountancy. S. Chand & Co. Publisher. 	ents: ani mement: cGraw- hers. mi). Tata hing th ed.).
Course Outcomes:	 After completion of this course, the learners will be able to: Understand the conceptual framework of financial statement at the importance of ratios in analysing financial stat. Acquaint with the latest tools and methods of analysing financial stat information. Understand the intricacies in the preparation of cash flow states as per AS-3. 	ements inancial

Course Code: COM-204

Title of the Course: Indirect Taxes

Pre-requisites		
for the Course:	Nil	
Course	Objectives of the Course are: 1. To acquaint learners with basic concepts of Goods and Service 2. To familiarize learners with various provisions under Goods are	
Objectives:	Services Tax. 3. To understand the compliance procedure of Goods and Service. 4. To gain the basic knowledge of Customs Duty.	
	(3-5)	No. of Hours
Content:	Unit 1: Introduction to Indirect Taxes Meaning, Types, and Nature of Indirect Taxes, GST - Dual Concepts of SGST, CGST, UTGST & IGST. Features of GST, Benefits of GST, GST Structure in India, GST Council and its composition, Basic Procedures of GST, Harmonized system of Nomenclature (HSN) Code. Definitions under CGST Act 2017: Goods, Manufacture, Person, Services, Composite Supply, Mixed Supply, Business, Business Vertical, Capital Goods, Casual Taxable Person, Works Contract, Turnover, Aggregate Turnover Unit 2: Provisions under Goods and Services Tax Act Exemptions from GST: Introduction, Power to grant exemption from tax. Goods and Services exempted from tax. Rates of GST, Levy and Collection of GST, Time and Place of Supply. Inter State Supply, Intra State Supply, Composition Scheme under GST, Input Tax, Output Tax, Net Tax, Utilisation of Input Tax Credit, -	15
	Reverse Charge. (Including Problems) Unit 3: Compliance under Goods and Services Tax Registration, Tax Invoice, Bill of Supply, Debit & Credit Notes, Electronic Way Bill, Types of Returns Filing of Returns Computation of GST Liability, Payment of Tax, Fines and penalties under GST, Assessment & Audit.	15
	Unit 4: Customs Act 1962, and Customs Tariff Act 1975 Nature of Customs duty, Territorial waters and custom waters, Goods under Customs Act, Basic Customs Duty, Additional Customs Duty, Protective Duties, Countervailing Duties, Safeguard Duty, National Calamity Contingent Duty (NCCD), Transactional Value at the time of place of importation, rate of exchange for customs valuation, inclusions and exclusions from assessable value, Methods of valuation of Customs, Baggage, Rate of Custom duty of Baggage. (Including Problems)	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	vork

Deference/	 Aditya Singhania. Taxmann's GST Practice Manual. H.C. Mehrotra and V.P Agarwal. Goods and Service Tax, Sahitya Bhawan Publication Agra. Relevant Bare Acts.
Reference/ Readings:	 4. V.S Datey. Taxmann's GST Ready Reckoner. 5. V.S Datey. Taxmann's Indirect Law and Practice. 6. Vinod K Singhania. Taxmann's Students Guide to GST and Customs Law.
	Note: Latest Editions relevant to the Assessment year.
Course Outcomes:	After completion of this course, the learners will be able to: 1. Understand the basic concepts of Goods and Services Tax. 2. Understand various provisions under Goods and Services Tax Act 3. Understand the compliance procedure of GST 4. Understand the basic concepts of Customs Duty.









Course Code: CFA-205

Title of the Course: Forensic Accounting

Pre-requisites	Canva Canva	
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To understand the fundamental concepts and develop profi investigative techniques in the area of forensic accounting. 2. To explore specialized areas within the field of forensic accounting.	unting.
	Konga Di	Hours
Content:	Unit 1: Introduction to Forensic Accounting and Investigative Techniques Introduction - Definition and Scope of Forensic Accounting. Historical Overview and Evolution. Role in Modern Business Environment. Ethical Considerations and Professional Standards. Investigative Techniques. Understanding Fraud and Types of Financial Crimes. Interviewing Techniques and Interrogation Skills. Data Collection and Evidence Gathering Methods. Document Examination and Analysis. Fraud Detection and Prevention Strategies. Unit 2: Specialized Areas in Forensic Accounting Specialized Areas - Digital Forensics and Cybercrime Investigation. Money Laundering and Terrorism Financing. Bankruptcy and Insolvency Investigations. Insurance Claims and Fraudulent Activities. Litigation Support and Expert Witness Testimony. Practical Applications - Application of Investigative Techniques. Analysis of Financial Statements and Fraudulent Transactions.	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field	
Reference/ Readings:	 Baldava, S., & Agarwal, D. (2021). Forensic Investigations a Reporting in India: Practical insights to Predict, Prevent, De Investigate Frauds. Bloomsbury India. Bansal, A. (2017). Forensic Accounting & Audit Anticipation LAP Lambert Academic Publishing. Baxi, C. J. (2021). New Era of Forensic Accounting. Bharat La Pvt Ltd. Dalal, C. (2021). The Theory of Inverse Logic in Forensic Accounting Publishing Pvt. Ltd. Devarajappa S., Gurudath A.S., Yadav R.A. (2015). Accounting and Auditing. Himalaya Publishing House Pvt. Ltd. Devi, D. S. (2023). Basics of Forensic Accounting. International Publishers IIP. 	in India. w House counting. Forensic d.

	7. Gandhi, U. (2023). Accounting and Financial Frauds - The What, The
	How and The Why. The Write Order.
	8. Hamilton, B. H., & Scarabelli, M. (2014). Forensic accounting and
	finance: Principles and practice. Routledge.
	9. Joshi, A. (2012). Students' Handbook on Forensic Accounting.
	lulu.com.
	10. Kaur, K. (2019). <i>Forensic Accounting and Auditing</i> . Kanwaljeet Khorana.
	11. Khan, A. (2024). Forensic Accounting, Fraud Investigation and Fraud Analytics. Adil Khan.
	12. Nigrini, M. J. (2012). Forensic analytics: Methods and techniques for forensic accounting investigations. John Wiley & Sons.
	13. Shah, D. B. (2019). Forensic Accounting: The 3rd Eye of Accounting Fraternity. LAP Lambert Academic Publishing.
	14. Sharma B. R. (2020), Forensic Science in Criminal Investigation and Trials. Lexisnexis
	15. Sultan, S. (2017). Forensics Accounting. Expert of Course Publishing
	After completion of this course, the learners will be able to:
	 Explain the fundamental concepts of forensic accounting.
0.0	2. Develop expertise in investigative techniques used in forensic
Course	accounting
Outcomes:	3. Understand money laundering, bankruptcy investigations, and
0/1000	litigation support for addressing complex financial issues.
	4. Apply theoretical knowledge and practical skills to analyze reports and communicate findings effectively.

Course Code: COM-221

Title of the Course: Accounting for Service Organisations (VET)

Pre-requisites		
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To acquaint learners with basic knowledge of various provis preparing and finalising the accounts of Banking Companies. To impart knowledge of preparation of final accounts of Insurance Companies. To familiarize learners with finalising of accounts of Hotels a Educational Institutions. To impart knowledge of preparing and finalising the account professionals. 	General nd
	120	No. of Hours
Q 2	Unit 1: Accounting for Banking Companies	15
	Meaning of Banking and Banking Company, Brief idea about- Important Legal Provisions affecting the accounts, Different types of Deposits, Different types of Advances, Other Facilities extended to Customers. Practical problems to cover preparation of Balance Sheet (Form A) and Profit and Loss Account (Form B) in Vertical Form with Separate Schedules.	A CONTRACTOR
The second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second secon	Unit 2: Accounting for General Insurance Companies Types of Insurance, Accounts of General Insurance Company. Final accounts to be prepared as per IRDA and shall comply with the requirement of Schedule B. Revenue account to be prepared under FORM B-RA. Profit & Loss A/C to be prepared under FORM B-PL. Balance Sheet to be prepared under FORM B-BS	15
Content:	Unit 3: Accounting for Hotels and Educational Institutions Hotels: Concepts, Visitors Ledger (theory only) and final Accounts of Hotels under sole proprietorship, partnership and joint stock company (in case of company-as per Schedule III, Companies Act 2013). Educational Institutions: Introduction-Books of accounts- Annual statement of Accounts - Receipts and Payments account, Income and Expenditure account and balance sheet.	15
	Unit 4: Accounting for Professional Organisations	15
	Accounting books and documents to be maintained by professional like Doctor, Lawyers, Engineers, and Accountants as per the provisions of Income Tax Act. Precautions to be taken in maintaining accounts- Relation between accounts of professional persons and their household accounts- preparation	

	of final accounts: Income and Expenditure Account and Balance	
	sheet	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field work	
Reference/ Readings:	 Anthony, R. N, Hawkins, D., Merchant, K. A., (2017). Accounting: Text and Cases (13th Ed). Mc Graw Hill Education. Ashok, S. (2012). Financial Accounting for Managers. Nagpur: Lexix Nexix Butterworths. David, H. and Robert, A. (2018). Accounting Text and Cases. New Delhi: Tata McGraw Hill Education Pvt Ltd. Hanif, M. and Mukherjee, A. (2019). Modern Accountancy. New Delhi: Tata McGraw Hill Pvt Itd (Vol I and II). Jain, & Narang (2013). Advanced Accountancy. New Delhi: Kalyani Publishers. Jain, & Narang (2021). Corporate Accounting. New Delhi: Kalyani Publishers. Karthikayan, M., Karunakaran, M. (2013). Corporate Accounting. New Delhi: Discovery Publishing House Pvt Ltd. Khan and Jain (2013). Advanced Accountancy Vol I. New Delhi: Kalyani Publisher. Khan and Jain (2022). Management Accounting. New Delhi: Tata McGraw Hill Education Pvt Itd Latitha, R., and Rajsekaran, V. (2018). Financial Accounting. Noida, UP: Pearson India Binding House. Maheshwari S.N, Maheshwari, S.K and Maheshwari S.K (2018). Advanced Accountancy Vol I. New Delhi: Vikas Publishing House Pvt Ltd. Maheshwari, S.N, Maheshwari, S.K, and Maheshwari, S (2019) Financial Accounting New Delhi: Vikas Publishing House Pvt Ltd. Monga, J. R., & Ahuja, G. Advanced Accounting (Vols. I, II). Noida: Mayoor Paperback. Mukherjee, A., & Hanif, M. (2002). Modern Accountancy (Vol. II). New Delhi: Tata McGraw Hill. Paul, S.K (2012). Accountancy. New Delhi: New Central Book Agency. Accounting Vol I. New Delhi: S Chand and Co Pvt. Prashanta Athma & N. Rajyalaxmi, Accounting for service organizations. Himalaya Publishing House Private Ltd. New Delhi: S Ramachandran N., Kumar Kakani, R. (2012). Financial Accounting for Management. New Delhi: Tata McGraw Hill Education Pvt Ltd Shukla, M. C., & Grewal, T. S. Advanced Accounts. New Delhi: S. Chand & Co.<	

Course Outcomes:

After completion of this course, the learners will be able to:

- 1. Understand the provisions as laid down by the Banking Regulation Act 1949 to maintain and finalize their books of accounts
- 2. Understand the accounting procedures followed by the General Insurance Companies to finalize their books of accounts
- 3. Understand the relevant accounting procedures followed by the Hotels and Educational institutions to finalize their books of accounts
- 4. Understand the procedure followed by the Professionals while finalizing their books of accounts.









Course Code: COM-222

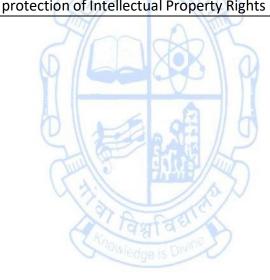
Title of the Course: Corporate Law (VET)

Pre-requisites	FINE	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To acquaint the learners with regulatory framework under Con Act, 2013. To familiarise the learners with management of companies Companies Act, 2013. To impart knowledge regarding registration and protection Intellectual Property Rights. To impart skills to the learners to draft legal documents perta Companies Act, 2013 and Intellectual Property Rights. 	s under
	(30)	No. of Hours
Content:	Unit 1: Introduction to Regulatory Framework of Companies Characteristics of a company, Types of companies, Association not for Profit, Illegal Association, Registration of company, Promoters, legal position, Pre-incorporation contract, Memorandum of Association, Articles of Association, Constructive notice, Indoor management, Lifting Corporate Veil, Prospectus and different types of Prospectus, Mis-statement in Prospectus, GDR, Transmission of shares, Buy-back and provisions regarding Buyback of shares, Administration of Company Law including National Company Law Tribunal (NCLT), National Company Law Appellate Tribunal	15
	Unit 2: Management of Companies Classification of Directors, Meetings of Shareholders and Board of Directors, Convening and conduct of meetings, Requisites of a valid meeting, Postal ballot, Meeting through video conferencing, e-voting, Committees of Board of Directors - Audit Committee, Nomination and Remuneration Committee, Stakeholders Relationship Committee, Corporate Social Responsibility Committee, Provisions relating to Books of Accounts, Modes of Winding Up. Insider Trading and Whistle Blower mechanism	15

	Unit 3: Intellectual Property Rights Meaning of Intellectual Property, Meaning and registration of Patent, Patentable invention, Compulsory Licensing, Remedies in case of violation of Patent, Meaning of Design, Registration procedure of Design, Piracy of Registered Design, Remedies for violation of Design, Meaning of Copyright, Registration and infringement of Copyright, Broadcasting Right, Performers' Right, Meaning of Trademark, Deceptively Similar Mark, Collective Mark, Procedure for registration of Trademark, Remedies in case of violation of Trademark and Copyright	15
	 Unit 4: Drafting of Corporate Legal Documents 1. Demonstration of services provided on Ministry of Corporate Affairs portal regarding DIN service, DSC, Master Data, Company e-filing, fees and payments a. Drafting Memorandum of Association b. Drafting resolution of Alteration of Memorandum of Association c. Drafting resolution of Approval of Prospectus d. Drafting resolution of Issue of Sweat Equity/ Shares under Employee Stock Option Scheme. e. Drafting resolution of Purchase of Company's Own Securities (Buy- Back of Securities) f. Drafting minutes of CSR Committee g. Drafting notice of EGM for Winding up of Company h. Drafting E-voting notice of AGM i. Declaration by Director to Company under section 164(2) 2. Demonstration of e filing services regarding Patent, Copyright, Trademarks and Design on http://ipindia.gov.in a. Drafting of Patent License Agreement b. Drafting of notice of Patent Infringement c. Drafting of notice regarding Copyright Infringement d. Drafting of notices in case of infringement of Trade mark 	15
	and Design	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	
Reference/ Readings:	 Datta, R., & Das, M. N. (2018). De Souza's Conveyancing (13th Ed). Eastern Law House. Gower, L. C. B., & Davies, P. L. (2012). Principles of Modern Company Law (9th Ed). Sweet and Maxwell. Jena, K. N. (2005). Intellectual Property Rights, Globalisation and Global Relations (1st Ed). Abhijeet Publications, Delhi. Kapoor, G., & Dhamija, S. (2018). Company Law (21st Ed). Taxmann's University Edition. Kuchhal, M.C. (2013). Modern Indian Company Law(28th Ed). Shri Mahavir Book Depot. Kumar, A. (2022). Corporate Laws (11th Ed.). Taxmann's. Narayanan, P. (2020). Intellectual Property Law (3rd Ed). Eastern Law House, Kolkata, New Delhi. 	

	8. Narsimha Rao, A. V. (2005). <i>Law of Patents Concepts and Cases</i> . ICFAI University Press.
	9. Ramaiy, A. (2020). <i>A Guide to Companies Act</i> (19 th Ed). LexisNexis, Wadhwa and Buttersworth.
	10. Shanbhogue, K. V. (2018). <i>Company Resolutions, Notices, Meetings and Minutes</i> (14 th Ed). Bharat Law House, New Delhi.
	11. Sharma, J. P. (2020). <i>An Easy Approach to Corporate Law (</i> 4 th Ed). Ane Books Pvt. Ltd., New Delhi.
	12. Singh, A. (2018). <i>Introduction to Company Law</i> (17 th Ed). Eastern Book Company.
	13. Wadhera, B. L. (2016). <i>Intellectual Property Law</i> (5 th Ed). Universal Publishing Co. Pvt. Ltd, Delhi.
Course Outcomes:	 After completion of this course, the learners will be able to: Understand the regulatory framework of companies Describe the procedure of management of companies Analyse the procedure of registration, and remedies in case of infringement of Intellectual Property Rights Draft documents relating to management of companies and protection of Intellectual Property Rights







Course Code: COM-223

Title of the Course: Business Statistics II (VET)

Pre-requisites	A STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STATE OF THE STA	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To enable learners to provide students with the foundat probabilistic and statistical analysis. To enable learners to understand and demonstrate diffuse between various discrete and continuous probability distribution random variables. To enable learners to demonstrate understanding of parametric/ non-parametric statistical tools and its application inferential statistics. To enable learners to apply correlation and regression anal predictive modelling in business forecast and examining his data. 	ference ution of various tions in ysis for
	6/12/88/10 9/1	No. of Hours
Towns to	Unit 1: Elementary Probability Theory Permutations: Definition, Formula, Permutation with repetition Combinations: Definition, formula, Properties. Probability: Elements of Probability-Random Experiments, events, definition of probability, conditional probability, Baye's theorem.	15 hours
	Unit 2: Probability Distribution functions and Normality Random Variables- Definition, Probability distribution, Mathematical expectation. Theoretical Distribution - Binomial, Poisson and Normal Distribution, Determining sample size Parametric and non-parametric tests.	15 hours
Content:	Unit 3: Estimation and Testing of Hypothesis Estimation- Sampling distribution, Standard error, Sample mean and Sample proportion, confidence limits, population mean and population proportion. Test of Hypothesis: Procedure for testing of hypothesis, Null and Alternate hypothesis, Type I and Type II error, critical region, level of significance, One-tailed and two-tailed test, Determining sample size. Parametric tests- Test of significance for large samples (Population mean and proportion, difference of means and proportion).	15 hours
	Unit 4: Inferential Statistics Test of significance for small samples (t-test for population mean and difference of means). One-way Analysis of Variance (ANOVA) Non-parametric tests: Chi-square test, Mann-Whitney U-test, Kruskal-Wallis test.	15 hours

Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field work
reaagogy:	 Anderson David R., Sweeney Dennis J., Williams Thomas A., Camm Jeffrey D., Cochran James J., Fry Michael J. and Ohlmann Jeffrrey W. (2021), Statistics for Business and Economics, Cengage Learning. Cooper Donald R. and Schindler Pamela S. (2013), Business Research Methods (12th Edition), McGraw Hill. George Argyrous (2011), Statistics for Research: With a Guide to SPSS, SAGE Publications.
Reference/ Readings:	 Gupta S. C. (2018), Fundamentals of Statistics, Himalaya Publishing House. Harris Jenine K. (2020), Statistics with R: Solving Problems Using Real-World Data, SAGE Publications Inc. Holmes Lex, Illowsky Barbara and Dean Susan (2018), Introductory Business Statistics, OpenStax. Levine David, Stephan David and Szabat Kathryn (2016), Statistics for Managers using Microsoft Excel (8th Edition), Pearson Education.
Course Outcomes:	 8. Thulin, M. (2021), Modern Statistics with R. Eos Chasma Press. After completion of this course, the learners will be able to: Demonstrate concepts of probability and its applications in a business context using both technical and non-technical language Understand discrete and continuous random variables and be able to use their distributions to compute probabilities Use hypothesis testing as a tool for statistical decision making in a business context. Understand the difference between parametric and non-parametric tests and identify appropriate tool based on a statistical hypothesis.



Course Code: COM-300

Title of the Course: Indian Economy

Pre-requisites	AUNIVERS	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To introduce students to the fundamental characteristics of the Indian Economy. To analyze different facets of the Indian Agricultural Sector. To identify issues of the Industrial Sector in India. To evaluate the contribution of the Service Sector and understand process of market integration with world markets. 	
	ONIVE .	No. of Hours
Fast and the second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second sec	Unit 1: Introduction to Indian Economy Meaning of economic growth and economic development. Indicators of economic development. Characteristics of the Indian Economy: India's Population demographics (Population size and growth rate, rural-urban distribution, gender composition, literacy rate, infant mortality rate, age structure, demographic dividend); General Issues — Inflation, Unemployment, Income Inequalities, Poverty, Regional disparities, Migration, Brain drain, Reverse brain drain, informal employment. Human Development Index (HDI) -Concept, Dimensions of HDI, Value and India's rank in the HDI. Sectoral Composition of GDP.	15
Content:	Unit 2: Agricultural Sector in India Significance of Agriculture to the Indian Economy; Agricultural Productivity (Meaning, causes of low agricultural productivity and measures); Agricultural Marketing (Meaning, Problems and corrective measures — e-NAM, regulated markets, co-operative marketing, MSP, PDS); Financial Support to Agriculture — Role of the Central Government, State Government and NABARD, Unorganized sources of agricultural credit; Farmers Suicides- causes; National Food Security Act 2013 (Rationale and features), Green Revolution and Gene Revolution (Concepts).	15
	Unit 3: Industrial Sector in India Significance of the Industrial Sector to the Indian Economy; Industrial Policies – Industrial Policy Resolution of 1956 (in brief) and the Industrial Policy Resolution-1991 (Features and appraisal; Competition Act of India (2002)-features; MSMEs - Definition, Role, Problems and recent corrective measures; Brief evaluation of the Industrial Sector (achievements and challenges); Concept of Industry 4.0 and Industry 5.0; Make in	15

	India, Skill India, Start-Ups (Policies), Index of Industrial Production (IIP).	
	Unit 4: Services and External Sector in India Service Sector: Significance of the Service Sector; Composition of the Service Sector – Health, Education, Financial Services, IT enabled Services, Energy, Tourism, Transport (Role of each); Achievements and challenges of the Services Sector in India. External Sector: Importance of foreign trade to the Indian economy; Composition, Direction and Trends in India's exports and imports of goods and services.	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wor	k
Reference/ Readings:	 Agrawal A N & Agarwal M K (2019) Indian Economy: Problem Development and Planning, New Age International Publishers, Delhi. Datt Gaurav & Mahajan Ashwani (2022). Indian Economy. S. Cha Company, New Delhi. Dhingra, Ishwar C (2019). Indian Economy. Sultan Chand, New Delhi. Economic Survey of India (Latest) Puri, V.K., Misra, S.K. and Bharat Garg (2023). Indian Economic Himalaya Publishing House, Mumbai. Uma Kapila (2022) Indian Economy: Performance and Police Academic Foundation. 	New nd & elhi.
Course Outcomes:	 After completion of this course, the learners will be able to: Understand the fundamental features of the Indian Economy. Analyze and evaluate different facets of the Agricultural Sector India in terms of productivity, marketing and finance. Identify the issues affecting the Industrial Sector and assess the implications of Policy changes. Understand and examine the contribution of the Services Sector the Indian Economy and India's integration with the world mar respectively. 	or to



Course Code: CFA-301

Title of the Course: Advanced Corporate Accounting

Pre-requisites	Anna A	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To prepare financial statements of joint stock companies with framework of Ind AS. To understand the concept of underwriting and calculation underwriting commission for shares and debentures. To understand the procedure of liquidation of Joint Stock Com To understand the concept of redemption of debentures familiarise with the procedures and methods of redemption debentures 	of panies. and to
		No. of Hours
Content:	Unit 1: Advanced Company Final Accounts Preparation of financial statements as per Companies Act 2013. AS 1 in relation to final accounts of companies. Adjustment for Closing Stock, Depreciation, Outstanding expenses and income, Prepaid expenses and Pre received income, Proposed Dividend and Unclaimed Dividend, Managerial remuneration on Net Profit before tax, Transfer to Reserves, Bad debt and Provision for bad debts, Calls in Arrears Buy back of shares, Bonus issue and income tax assessment. (Preparation of Final Accounts in Vertical Format Schedule III, Part II of the Companies Act, 2013) Unit 2: Underwriting of Shares & Debentures Introduction, Underwriting, Underwriting Commission, Provisions of Companies Act with respect to Payment of underwriting commission, Underwriters, Sub-Underwriters, Brokers and Manager to issues, Brokerage and Fees, Types of underwriting, Abatement Clause Marked, Unmarked, full and partial underwriting and Firm-underwriting applications, Liability of the underwriters in respect of underwriting contract. SEBI Guidelines. (Practical problems should include journal entries in the books of the company and statement showing liability of the underwriters)	15
	Unit 3: Liquidation of Companies Meaning of liquidation or winding up Preferential payments Overriding preferential payments, preparation of statement of affairs, deficit / surplus account and Liquidator's final statement of account. (Practical problems should cover preparation of Statement of affairs, deficit/surplus account and liquidators' final statement of accounts)	15

	Unit 4: Redemption of Debentures	15
	Concept, Sources of finance, Methods of Redemption of	
	Debentures - Sinking Fund, Insurance Policy, Own Debentures	
	and Convertible Debentures method (excluding ex-interest/cum-	
	interest). Journal Entries and Ledger Accounts regarding	
	redemption of debentures. (Practical problems should cover	
	redemption of debentures under Drawings method, Sinking fund	
	method, insurance policy method, conversion of debentures and	
	own debentures)	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork
	1. A. Mukherjee & M. Hanif, <i>Modern Accountancy</i> (Vol. II) McGra	w hill
	Education (India) Pvt Ltd.	and 0
	2. M C, Grewal T S, Gupta S C, Advanced Accounting, (Vol.I), S Cha	ש טווג
	Co Pvt Ltd Publishers, New Delhi.	da.
	3. Monga, J. R., & Ahuja, G. <i>Advanced Accounting (Vols. I, II)</i> . Noice Mayoor Paperback.	ld.
		1 00001
Reference/	4. Paul, S. K. Accountancy (Vols. I, II). Calcutta: New Central Book	
Readings:	5. R.L.Gupta, M. Radhaswamy (2021), Advanced Accountancy (-
	Method, Application), Sultan Chand & Sons Educational Pub New Delhi.	lisners,
VEON UNIVERSITY	6. S.P. Jain & K.L. Narang, (2021), Advanced Accounting (Vol.II) Co	rporate
Am Care	Accounting, Kalyani Publishers.	PIS
(b) (C) (c)	7. Shukla, M., Grewal, T., & Gupta, S. Advanced Accounts. New D	elhi: S.
D A OF OF	Chand & Co.	图 / 6
THE WAY	8. Tulsian, P. C. <i>Accountancy</i> . New Delhi: S. Chand & Co.	\$ 145
1/3	After completion of this course, the learners will be able to:	200
Cast a	1. To prepare company final accounts in accordance with Compar	nies Act
Course Outcomes:	2013 under Schedule III, Part II as per IND AS.	
	2. To know the concept of underwriting and have a practical expos	
	calculation of underwriting commission on shares and debent	
	3. To gain in-depth knowledge pertaining to procedure and med	hanism
	upon liquidation of Joint Stock Companies.	
	4. To understand the concept of redemption, procedures rela	
	redemption of debentures and methods of redeeming debent	ures.



Course Code: COM-302

Title of the Course: Direct Tax - I

Pre-requisites		
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To acquaint learners with the basic concepts of Income Tax enable learners to determine residential status and scope of Income. To familiarize learners with the provisions of computation of from salaries. To familiarize learners with the provisions of computation of from house property. To familiarize learners with the provisions of computation incomponents of the sources. 	income
		No. of Hours
CONTRACTOR OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE	Unit 1: Introduction to Income Tax Act, 1961 Definitions & Basic Concepts: Income-u/s 2(24), Person -u/s 2(31), Assessee- u/s 2(7), Assessment- u/s 2(8), Assessment Year- u/s 2(9), Previous Year- u/s 3, Business- u/s 2(13), Company -u/s 2(17), Gross Total Income u/s. 80 (B) (5), Permanent Account Number (PAN)-u/s 139A. Residential Status & Scope of Income: Basis of Charge, Residential Status in India u/s 6: Sections 6(1), 6(6)(a), 6(2), 6(6)(b), 6(3), 6(4). Scope of Total Income u/s 5, Apportionment of Income between spouses governed under Portuguese Civil Code u/s5A.	15
Content:	Exemptions & Exclusions u/s 10: Agricultural Income [Section 10(1)] Amount received by a member of the HUF from the income of the HUF, or in case of impartible estate out of income of family estate [Section 10(2)] Share of profit received by a partner from the firm [Section 10(2A)] Interest to non-residents [Section 10(4)] Amount paid on life insurance policy [Section 10(10D)] House rent allowance [Section 10(13A)] Prescribed allowances or benefits [Section 10(14)] (Conveyance, Daily, Uniform, Helper, Research, Transport, Travelling, Children Education Allowance, Children's Hostel Expenditure Allowance) Educational scholarship [Section 10(16)]	

	Daily allowance to a Member of Parliament [Section 10(17)]	
	Unit 2: Computation of Income from Salaries	15
	Sections 15, 16 & 17 Inclusive of allowances (exclusive of	
	valuation of perquisites)	
	Unit 3: Computation of Income from House Property	15
	Definition of Annual Value u/s. 2(2), Sections: 22, 23, 24, 25,	
	25(AA), 25(B), 26, 27	
	Unit 4: Computation of Income from Other Sources	15
	Section 56,57,58	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	
	1. Ahuja, Girish and Ravi Gupta, Systematic Approach to Incom	ne Tax,
	Bharat Law House, Delhi.	
	2. Gaur V.P., & Narang.D.B., <i>Income Tax Law & Practice</i> , Kalyani	
	Publications.	
	3. Hariharan.N., Income Tax Law & Practice Vijay Nicole Imprints F	Pvt.Ltd.
	4. Manoharan T.N., <i>Direct Tax Laws</i> , Snow White Publications,	
	5. Mehrotra H.C., <i>Income Tax Law & Practice</i> , Sahitya Bhavan , Agi	
Reference/	6. Pagare D., Income Tax Law & Practice, Sultan Chand & Sons, Ne	w Delhi
Readings:	7. Prasad B., Income Tax Law & Practice, Wishwa Prakashan	
CINVE	8. Relevant Bare Acts	
	9. Singhania V.K. Students' guide to Income Tax, Taxmann Publica	The state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the s
67 CONTRACT	10. Singhania V.K., & Singahania K., <i>Direct Taxes Law & Practice</i> , Ta Publications.	axmann
	11. Singhania, Vinod K., & Monica Singhania, Student's Guide to	Income
C 150 /	Tax, University edition, Taxmann Publications Pvt. Ltd., New De	Ain //
Call Harry	Note: Latest Editions relevant to the Assessment year.	
Tantan	After completion of this course, the learners will be able to:	
Supplies - Mil	Understand the basic concepts of income tax, residential states.	us and
	scope of total income.	las ana
Course	2. Understand the provisions of computation of income from sala	ries.
Outcomes:	3. Understand the provisions of computation of income from hou	
	property.	-
	4. Understand the provisions of computation of income from oth	ner
	sources	
-	- 701 - 5702 -	



Course Code: COM-303

Title of the Course: Research Process

Pre-requisites	Niil	
for the Course:	Nil	
	Objectives of the Course are:	
	1. To enable learners to understand the significance of research in	solving
Course	business problems.	
Objectives:	2. To acquaint learners with methods of data collection.	
	3. To familiarize learners with the process of research.	
	4. To enable learners to understand ethical issues in research.	
	(d=6)	No. of Hours
	Unit 1: Introduction to Research	15
	Research: Meaning, Objectives, Types, Approaches, Research	
	Methods Vs. Methodology, Criteria of Good Research, Problems	
CHANGE	encountered by researchers in India	
CONTROL OF	Unit 2: Research Process	15
	Research Problem Identification; Literature Review: Introduction,	2/15
Content:	Steps; Research Gaps; Research Questions; Research Objectives;	20 N M
D A SA	Research Design: Need, Types; Sampling Design; Data: Meaning,	超/9
	Types, Methods of Data Collection; Introduction to Data Analysis;	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Introduction to Questionnaire Designing; Introduction to	2000
The House The	Sampling and Sampling Techniques; Report Writing; Ethical	
	Issues: Plagiarism, Falsification, Fabrication	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork
	1. Chawla, D., & Sondhi, N. (2020). Research Methodology: Conce	pts and
	Cases (2 nd Ed). Vikas Publishing House Pvt. Ltd.	
	2. Cooper, D. R., & Schindler, P. S. (2020). Business Research Metho	ds (11 th
	Ed). Tata McGraw Hill.	
	3. Gupta, S. C. (2020). Fundamentals of Statistics (7 th Ed). Himala	ya
Reference/	Publishing House.	
Readings:	4. Jackson, S. L. (2020). Research Methods and Statistics: A Critic	cal
	Thinking Approach (5 th Ed). Cengage.	
	5. Kothari, C. R., & Garg, G. (2019). Research Methodology: Metho	ods and
	Techniques (4th Ed). New Age International Publishers.	
	6. Krishnaswami, O. R., Ranganathan, M., & Harikumar, P. N.	(2020).
	Research Methodology. Himalaya Publishing House.	
	After completion of this course, the learners will be able to:	
Course	1. Comprehend the significance of research in solving business pro	oblems.
Outcomes:	2. Elaborate the methods of data collection	
Julionies.	3. Apply the research process in examining research problems.	
	4. Discuss the ethical issues in research.	

Course Code: CFA-321

Title of the Course: Principles and Practice of Auditing (VET)

Pre-requisites		
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To acquaint learners with the basics of auditing and audit pro 2. To familiarize learners with internal control systems, vouc verification 3. To familiarize learners with company audit and reporting fram 4. To impart knowledge of Audit of Service Units & Developm Auditing.	ching &
	RUNIVES	No. of Hours
Faut and Andrews Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Cont	Unit 1: Introduction and Process Evolution of audit, Meaning and Definition, Scope of Auditing, Auditing v/s Accounting, Objectives of Auditing — Primary & Secondary, Various classes of audit (Based on authority & time), Qualities of an Auditor, Basic Principles governing an audit, Benefits of Auditing, Audit Process: Audit Planning, Audit Programme, Audit evidence, Working Papers, Audit Note Book. Unit 2: Internal Control, Vouching and Verification Internal Control: Meaning — Nature and Objectives of Internal Control System, Procedure for Evaluation of Internal Control System, Internal Check — Meaning — Principles and demarks Internal Audit	15
Content:	Meaning, objectives, merits and demerits, Internal Audit – Meaning and Significance. Vouching and Verification: Vouching – Meaning and objectives, General procedure for vouching, Vouching of Nominal Accounts, Verification v/s Vouching, Verification – meaning and objectives, General Procedure for Verification, Verification of Personal and Real Accounts	
	Unit 3: Company Audit Eligibility, Qualifications and Disqualifications of Auditors, Provisions for Appointment & Removal of company auditors, Remuneration of Auditors, Powers and Duties of auditors, Liabilities of Auditor, Reporting requirements under the Companies Act, 2013 including CARO, Audit Report: Meaning, Steps in preparation of Audit Report, Types of Audit Reports.	15

	Unit 4: Audit of Service Units & Developments in Auditing 15
	Audit of Banking Companies, Audit of Insurance Companies,
	Audit of Co-operative Societies, Audit of Local Self Government,
	Audit of Educational Institutions, Forensic Audit, Tax Audit, GST
	Audit, ESG Audit, Peer Review.
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field work
	 Gupta, K. (2004). Contemporary Auditing. Tata McGraw-Hill. Jha, A. (2013). Students Guide to Auditing & Assurance. Taxmann'
	Publications Pvt. Ltd.
	3. Kumar, R., & Sharma, V. (2015). Auditing Principles and Practice. PH Learning.
	4. Pagare (2004) D. <i>Principles & Practice of Auditing</i> . Sultan Chand and Sons.
Reference/	5. Saxena, R.G. (2022). <i>Principles and Practice of Auditing</i> . Himalaya Publishers.
Readings:	6. Sharma, S.D. (2006). <i>Auditing Principles and Practice</i> . Taxmann's Publications Pvt. Ltd.
	7. Sharma, T.R. (2015). <i>Auditing Principles & Problems</i> . Sahitya Bhavar Publications.
OH UNIVERSA	8. Shekhar, K.C., & Shekhar, L. (2012). <i>Auditing</i> . Vikas Publishing House Pvt. Ltd.
	9. Tandon, B. N., Sudharsanam, & Sundharabahu, S. (2007). A Handbook of Practical Auditing. S. Chand & Co.
A LE CA	After completion of this course, the learners will be able to:
	Understand the basics of auditing and audit processes
Course	Evaluate internal control systems of organisations and perform vouching and verification
Outcomes:	3. Evaluate performance of companies by analysing audit reports4. Understand the process of conducting audit of service units and
	specialised audits



Course Code: COM-361

Title of the Course: Internship

Pre-requisites	AND	
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To provide basic work experience in the industry. 2. To enable learners to identify their areas of interest. 3. To improve self-confidence and develop basic skills required for	or a job.
	Towns De	No. of Hours
Overview:	An internship is a valuable opportunity and a professional learning experience for college students to gain practical, real-world experience in their field of study while still pursuing their education. It serves as a bridge between academic learning and professional practice, offering students a glimpse into their future careers and helping them develop essential skills and competencies. In this 2-Credits Internship of 60 hours, students will be introduced to practical work environment and basic work assignments in related areas of commerce. It will enable the students to contrast theoretical knowledge in practical situations. The internship will also help develop basic skills required for a job, improve self-confidence and interpersonal skills.	60 Hours
Pedagogy:	Industrial Internship, Work Assignments, Experiential Learning, Self-Study Report	
Course Outcomes:	After completion of this internship, the learners will be able to: 1. Understand the practical work environment of a firm. 2. Contrast theoretical learning in practical situations by accomplishing the tasks assigned. 3. Assess interest and abilities in their field of study. 4. Develop self-understanding, self-confidence, and interpersonal skills.	

Course Code: COM-304

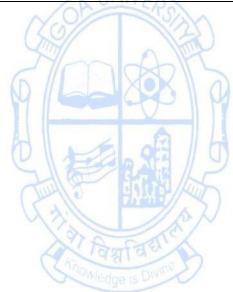
Title of the Course: International Economics

Pre-requisites	(Amily)	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To highlight the subject matter of International Economics at the students to identify the factors influencing international t To appreciate the components of BOPs and transactions in the exchange market. To know the various trade barriers, forms of economic integrat WTO agreements. To focus on the determinants of foreign investment and various modes adopted by the MNCs. 	rade. foreign ion and
		No. of Hours
D SS D D D D D D D D D D D D D D D D D	Unit 1: International Economics Meaning and Scope of International Economics, Economic Classification of Countries-Low income, High income and Middle income (World Bank Atlas Method). International trade: meaning and features. Factors influencing international trade-Absolute Cost Advantage, Comparative Cost Advantage, Factor Endowment, Intra-industry, Technological gaps and Product Cycle. Terms of Trade and Gains from international trade.	15
Content:	Unit 2: Balance of Payments and Foreign Exchange Balance of Payments: meaning, structure, disequilibrium in the balance of payments-meaning and causes, measures for correcting disequilibrium -Exchange depreciation, Devaluation, Exchange Control and Trade Measures (Export promotion and Import substitution), India's Balance of Payments-Present Position, Concept of Capital Account Convertibility. Foreign Exchange: Meaning, Meaning and functions of foreign exchange market-Transfer, credit and hedging, foreign exchange ratemeaning, types of transactions in the foreign exchange market-Spot, Forward, Futures, Options, Swap and Arbitrage.	15

	Unit 3: International Trade Policy, Economic Integration and	15
	WTO	
	Protectionism and Free trade-meaning, Trade barriers: Tariffs	
	meaning and types (Specific, Ad valorem and combined)	
	Non-tariff barriers - Voluntary Export Restraints, International	
	Cartels, Anti-dumping duty, Export subsidies, Administered	
	Protection. Economic Integration: meaning, Objectives, Forms of	
	economic integration (Preferential Trade Arrangements, Free	
	Trade Area, Customs Union, Common Market, Economic Union).	
	European Union (EU), G20. World Trade Organization (WTO)-	
	Objectives, Agreement on Agriculture (AoA), Trade Related	
	Investment Measures (TRIMs), General Agreement on Trade in	
	Services (GATS) and Trade Related Intellectual Property Rights	
	(TRIPs)	45
	Unit 4: International Investment and Multinational	15
	Corporations Foreign Investment: meaning, types (Foreign Direct Investment	
	and Foreign Portfolio Investment) and determinants.	
	International Financial Instruments: American Depository	
	Receipts (ADRs), Global Depository Receipts (GDRs) and Indian	5
ANVE	Depository Receipts (IDRs), Multinational Corporations-	E .
	meaning, Entry modes adopted by Multinational Corporations-	130
2 mars	Licensing, Franchising, Joint Ventures, Mergers and Acquisitions,	18/2
W Sales	Wholly Owned Subsidiaries (meaning, advantages and	
0 10 10	disadvantages).	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	vork
Faultan	1. Bharati V. Pathak (2014), Indian Financial System, Pearson	
Sillenge with	Education India.	
	2. Bharati V. Pathak (2018), Indian Financial System, 5/e Pearso	n
	Education India.	
	3. Carbaugh, R (2018), International Economics, (17th ed), Cenga	ge
	Learning	
	4. Cherunilam, Francis (2020), International Economics, (6 th ed)	,
	McGraw Hill Education (India) Private Ltd., Chennai	
_	5. Dominick Salvatore (2020), International Economics, (13th ec	d), John
Reference/	Wiley & Sons, Inc.	- nd ··
Readings:	6. Gaurav Datt & Ashwani Mahajan (2016), Indian Economy, (7	2^{na} ed),
	S. Chand & Company Pvt. Ltd. New Delhi.	
	7. Government of India. (Latest). Economic Survey of India.	. / . .
	8. K. Aswathappa (2019), Essentials of Business environmen	
	Cases &Exercises), (15th Revised ed), Himalaya Publishing	House,
	Mumbai O Krugman Obstfold Molitz (2018) International Economics: The	haarii
	9. Krugman, Obstfeld, Melitz (2018), <i>International Economics: The and Policy</i> (11 th od). Poarson	ieory
	and Policy, (11 th ed), Pearson	oc) /4th
	10. P. Subba Rao (2017), <i>International Business</i> (Text and Case Revised ed), Himalaya Publishing House, Mumbai	2 3), (4
	nevised edj, i iii ialaya i dolisiiiig i louse, ividiibai	

	11. Peter I. Hajnal (2019), The G20: Evolution, Interrelationships,
	Documentation, (2 nd Revised ed), Routledge.
	12. RBI Bulletins
	13. Reserve Bank of India, Balance of Payments Manual for India
	14. Sumati Varma (2021), <i>International Business</i> , 2 nd Edition, Pearson
	India Education Services Pvt. Ltd.
	15. V.K. Puri and S.K. Misra (2019), <i>Indian Economy</i> , (37 th Revised
	&Updated ed), Himalaya Publishing House, New Delhi
	After completion of this course, the learners will be able to:
	1. Define the subject matter of international economics and spell out
	the emerging economic and business scenario.
Course	2. Classify various trade restrictions and summarize the integration
Outcomes:	efforts at the international level.
Outcomes.	3. Identify the present position of India's BOPs and develop an
	understanding of the transactions in foreign exchange market.
	4. Analyze the determinants of foreign investment and various entry
	modes adopted by MNCs.









Course Code: CFA-305

Title of the Course: Financial Reporting and Sustainability Practices

Pre-requisites	Finish	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To understand the concept of financial reporting and compreh role of regulatory bodies for Financial Reporting. To apply knowledge of practical applications of accounting sta with a focus on key standards such as AS-9, AS-10, AS-16, and To familiarize learners with transition to Ind-AS and IFRS. To understand the ethical dilemmas of Sustainability Practical Corporate Reporting. 	ndards, AS-20.
	OA UNIVERS	No. of Hours
Taylar To	Unit 1: Introduction to Financial Reporting Meaning and Purpose of Financial Reporting, Users of financial information, Qualitative Characteristics of Financial information, Types of financial reporting, Interim Reporting. Role of regulatory bodies-Ministry of Corporate Affairs (MCA), Securities and Exchange Board of India (SEBI), Institute of Chartered Accountants of India (ICAI) and National Financial Reporting Authority (NFRA). Provisions of Companies Act 2013 with respect to reporting. IFRS: Meaning and Purpose, Fair Value concept (theory)	10
Content:	Unit 2: Accounting Standards in India Accounting Standards: Meaning and Purpose, Overview of Accounting Standards, Mechanism for Setting Standards Framework for preparation and presentation of Financial Statements, Concepts and practical problems on Revenue Recognition (AS-9), Property, Plant and Equipment (AS-10), Borrowing Costs (AS-16) and Earnings Per Share (AS-20). Difference between Indian GAAP and US GAAP, Guidance notes.	15
	Unit 3: Transition to Ind AS and IFRS-Converged Reporting Transition from Indian GAAP to Ind AS, IFRS-Converged Ind AS- An overview, Difference between IFRS and Ind AS, Concepts and practical problems on Ind AS 108 - Operating Segments, Case Study on Ind AS 1- Presentation of Financial Statements	15

Unit 4	: Sustainability Practices in Corporate Reporting	20
Mean	ing and benefits of Sustainability, Sustainability Reporting:	
	ing and key components, Development of Business	
· ·	nsibility and Sustainability Report (BRSR) and overview of	
	Lite, An overview of facilitators of sustainability reporting	
	bal level: Global Reporting Initiative (GRI), Sustainability	
	nting Standards Board (SASB), International Sustainability	
	ards Board (ISSB), Triple Bottom Line reporting: People,	
	and Profit, Environmental, Social and Governance (ESG)	
	ing - meaning and key components, Corporate Social	
	nsibility (CSR) reporting as per Sec 135 of the Indian	
=	anies Act, 2013, Share value-based reporting, Concept of	
	ated Reporting.	
	res, Group discussions, Seminars, Case studies, Field w	
	exander, D., Jorissen, A., Hoogendoorn, M. N., Mourik, C. v.,	
	(2020) International Financial Reporting & Analysis.	Austria:
	ngage Learning.	ın darda
	bhai, S. (2023). Interpretation and Application of IFRS Sta	maaras.
	nited Kingdom: Wiley. Irporate Social Responsibility and Sustainable Develo	nmant:
132112	rategies, Practices and Business Models. (2021). India: T	1-100
(2507/	ancis.	aylor &
	rporate Social Responsibility in India: Cases and Develo	nments
	ter the Legal Mandate. (n.d.). Germany: Springer Interr	
(E) A second out which	blishing.	
CONTROL BUT MERSON CO.	iott, B., Elliott, J. (2022). Financial Accounting & Rej	porting.
100	nited Kingdom: Pearson Education.	Div D
6. Fir	nancial Reporting and Analysis. (2020). (First Edition): Sultar	n Chand
	Sons.	
RPIPIPINE	ırrison, W. T., Horngren, C. T., Thomas, C. W., Tietz, W. M., Sı	uwardy,
Readings:	(2017). Financial Accounting: International Finan	cial
Re	porting Standards. Germany: Pearson.	
	shi, S., Kansil, R. (2023). Looking at and Beyond Co	•
	overnance in India: A Journey of Three Decades of R	eforms.
	ermany: Springer Nature Singapore.	!'- A
	yak, P., Kayarkatte, N. (2022). Sustainability Reporting in I	ndia - A
	udy of Infosys Sustainability Reports. (n.p.): SSRN. cker, R., Clark, K., Dunn, J., Kolitz, D., Livne, G., Loftus, J., vand	dor Tac
	(2019). <i>Applying IFRS Standards</i> . United Kingdom: Wiley.	uei ias,
	zaee, Z., Tsui, J., Cheng, P., Zhou, G. (2019). <i>Business Sustai</i>	inahility
	Asia: Compliance, Performance, and Integrated Reporti	-
	surance. United Kingdom: Wiley.	g and
	ukla, A. (2017). Sustainable Development & Sustai	inabilitv
	porting Practices in India. (n.p.): SSRN.	
	xmann's Ind AS Ready Reckoner – Updated & Amended Re	ference
	anual with Practical & Lucid Explanations, Illustrations, I	
	ow Charts & FAQs, to Decode Complex Ind AS for Profes	

	(2021). (n.p.): Taxmann Publications Private Limited.
	14. Taxmann's Indian Accounting Standards (Ind AS) – Covering
	Amended, Updated & Complete Text of the Ind AS along with Guide
	to Ind AS [Definitions, Applicability, Exemptions, etc.]. (2023). (n.p.):
	Taxmann Publications Private Limited.
	15. Taxmann's ESG & BRSR Reporting – Dedicated guide providing a
	comprehensive overview of key concepts, practice and challenges
	combining insights and perspectives. (2023). (n.p.): Taxmann
	Publications Private Limited.
	16. Taxmann's Illustrated Guide to Indian Accounting Standards (Ind AS)
	 Comprehensive commentary with process flow diagrams,
	illustrations, comparative analysis, definitions & application guidance
	etc. (2023). (n.p.): Taxmann Publications Private Limited.
	17. Taxmann's Students' Guide to Ind ASs [Converged IFRS] - Most
	updated & amended study material covering Ind AS in a simple
	language with examples/case studies CA/CMA Final Nov. 2023
	Exam. (2023). (n.p.): Taxmann Publications Private Limited.
	After completion of this course, the learners will be able to:
	1. Explain concept of financial reporting and understand the role of
Course	regulatory bodies in financial reporting.
Outcomes:	2. Understand the practical applications of accounting standards.
	3. Comprehend the transition to Ind-AS and IFRS.
6/2388/0	4. Classify and understand various types of financial reporting.

Course Code: COM-306

Title of the Course: Direct Tax - II

Pre-requisites		
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To familiarize learners with the provisions of computation of p gains from business or profession. To familiarize learners with the provisions of computation of from capital gains. To enable students to compute total income and tax liability the total acquaint learners with the provisions of clubbing of it advance payment of tax, filing of returns, assessment, set off forward of losses 	income nereon. ncome,
		No. of Hours
	Unit 1: Computation of Profits & Gains of Business or Profession Sections: 28,29,30,31,32 (excluding Depreciation Rates), Section 36, Section 37(1) - General Deduction, Section 37(2B) - Advertisement Expenses in Souvenir etc. of a political party, Section 40(a), 40A (2), 40A (3), Section 43(B) - Disallowance of unpaid liabilities, Section 44AD,44 ADA & 44AE	15
Demone The	Unit 2: Computation of Capital Gains Definition of Capital Asset u/s. 2(14), Transfer u/s. 2(47). Sec. 45, 47, 48. Exemption's u/s 54, 54B, 54EC & 54 F.	15
Content:	Unit 3: Total Income and Computation of Tax Liability Permissible Deductions under Chapter VI-A - Sections 80 C, 80CCC, 80CCD, 80 CCE, 80D, 80DD, 80E, 80G, 80TTA, 80TTB, 80U. Computation of Taxable Income and Tax Liability of an Individual Assessee - Computation of Taxable Income, Slab Rates of Income Tax for Individuals, Computation of Tax Liability under Old & New Tax Regime	15
	Unit 4: Clubbing of Income, Advance Tax, Filing of Returns & Assessment, Set Off & Carry Forward of Losses Clubbing of Income, Section 60, 64(1)(ii), 64(1)(iv), 64(1)(vii), 64(1)(viii) & 64(1A), Advance Tax, Section 210 & 211, Filing of Returns & Assessment of Income, Section 139. 139(1), (3), (4), (5), (9), 140A, 142(1), (2), (3), 143(1), (2), (3), Section 144 (Reassessment not included), Set Off & Carry Forward of Losses, Sections 70, 71, 71B, 72, 73, 74,74A	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	ork/

	T
Reference/ Readings:	 Ahuja, Girish and Ravi Gupta, Systematic Approach to Income Tax, Bharat Law House, Delhi. Gaur V.P., & Narang.D.B., Income Tax Law & Practice, Kalyani Publications. Hariharan.N., Income Tax Law& Practice Vijay Nicole Imprints Pvt.Ltd. Manoharan T.N., Direct Tax Laws, Snow White Publications, Mehrotra H.C., Income Tax Law & Practice, Sahitya Bhavan, Agra Pagare D., Income Tax Law & Practice, Sultan Chand & Sons, New Delhi Prasad B., Income Tax Law & Practice, Wishwa Prakashan Relevant Bare Acts Singhania V.K. Students' guide to Income Tax, Taxmann Publications Singhania V.K., & Singahania K., Direct Taxes Law & Practice, Taxmann Publications. Singhania, Vinod K., & Monica Singhania, Student's Guide to Income Tax, University edition, Taxmann Publications Pvt. Ltd, New Delhi. Note: Latest Editions relevant to the Assessment year.
Course Outcomes:	 After completion of this course, the learners will be able to: Understand the provisions of computation of Profits & Gains from Business or Profession. Understand the provisions of computation of income from capital gains. Compute Total Income and Tax Liability thereon. Understand the provisions of Clubbing of Income, Advance Payment of Tax, Filing of Returns & Assessment and Set Off & Carry Forward Losses.



Course Code: COM-307 Title of the Course: Project Number of Credits: 04 Effective from AY: 2023-24

Pre-requisites	(CE)	
_	Attl Carlotte	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To enable learners to analyse business and its environment. To provide opportunity to learners to enhance communication skills, analytical skills impart knowledge of To ensure learners get first hand exposure to societal and industrial issue. To enable individual/team to develop a practical and concrete action plan designed to meet desired outcome. 	
	OB UNIVERS	No. of Hours
Content:	As per Project guidelines issued by Goa University from time to time	15
Pedagogy:	Group discussions, Field work	
Course Outcomes:	 After completion of this course, the learners will be able to: Understand about the Business and Business Environment in practice. Discourse real time issues/problems relating to their domain specialisation and related areas To enhances and helps improve a person's cognitive abilit making them sharper and more profound over time Review and reconstruct the contemporary issues in business. 	ies and



Course Code: COM-322

Title of the Course: E-Filing of Income Tax and GST Returns (VET)

Pre-requisites	TINVEL	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To acquaint students with theoretical concepts of Income Tax To acquaint students with theoretical concepts of Goods and Tax. To equip students with skills for filing of Income Tax and TDS r To equip students with skills for filing of GST returns. 	Services
	(A=6)	No. of Hours
Control of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the sta	Unit 1: Conceptual Framework of Income Tax: Introduction to Income Tax — Basic Terminology, Types of Assessees, Income Taxable under different heads, Basics of Computation of Total Income and Tax Liability, Deductions Available from Gross Total Income under section 80C, 80CCC, 80CCD, 80D, 80DD,80TTA and 80TTB,80U, Permanent Account Number, (PAN) Due Date of Filing of Income Tax Returns. Introduction to the concept of Tax Deducted at Source-provisions in brief relating to advance payment of tax, schedule for deposit of TDS, schedule for submission of TDS returns, prescribed forms for filing of TDS returns, Form 24Q and Form 26Q, exemption from TDS — Form 13, 15G, 15H.	15
Content:	Unit 2: Conceptual Framework of Goods and Services Tax: Introduction to basic concepts of GST - Output tax liability of CGST, SGST, UTGST, IGST, Cess, GST Network, input tax credit utilization, small supplies and composition scheme, schedule for payment of GST and filing of GST Returns, interest/penalty for late/non-filing of returns, payment of GST by electronic ledger – electronic liability register, electronic credit ledger, electronic cash ledger.	15
	Unit 3: E-Filing of Income Tax and TDS Returns Instructions for filing of form ITR-1, ITR-2, ITR-3, ITR-4, ITR-5, ITR-6 and ITR-7, Introduction to Income Tax Portal, Procedure for applying for PAN on Income Tax Portal and Preparation of electronic return (ITR related to relevant assessment year). Instructions for filing of forms 24Q and 26Q and preparing forms 24Q and 26Q for e-filing of TDS returns.	15
	Unit 4: Filing of GST Returns Nature of returns, monthly returns, quarterly returns, annual returns, Instructions for filing of GSTR-1, GSTR-2, GSTR-2A, GSTR-2B GSTR-3B GSTR-4 and GSTR-9.	15

Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field work
Reference/ Readings:	 Aditya Singhania: Taxmann's GST Practice Manual. Ahuja, Girish and Ravi Gupta, Systematic Approach to Income Tax, Bharat Law House, Delhi. Manoharan T.N., Direct Tax Laws, Snow White Publications, Mehrotra H.C., Income Tax Law & Practice, Sahitya Bhavan, Agra Relevant Bare Acts. Singhania V.K. Students' guide to Income Tax including GST, Taxmann Publications Singhania V.K., & Singahania K., Direct Taxes Law & Practice, Taxmann Publications. Singhania, Vinod K., & Monica Singhania, Student's Guide to Income Tax, University edition, Taxmann Publications Pvt. Ltd, New Delhi. V.S Datey. Taxmann's GST Ready Reckoner V.S Datey. Taxmann's Indirect Law and Practice. Note: Latest Editions relevant to the Assessment year.
Course Outcomes:	After completion of this course, the learners will be able to: 1. Understand the basic concepts of Income Tax. 2. Understand the basic concepts of Goods and Services Tax 3. File Income Tax Returns and TDS forms. 4. File Goods and Services Tax returns.







Course Code: COM-400

Title of the Course: Management Accounting

Pre-requisites		
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To acquaint Learners with various fundamental concepts and a of Management accounting. To impart knowledge of the various techniques of Manageme Accounting. To Familiarize learners with various applications of technique tools of management Accounting. To enable learners to apply, tools and techniques of MA to famanagerial decision making. 	ent es and
Palita	CAN THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF T	No. of Hours
Content:	Unit 1: Introduction to Management Accounting Introduction — Meaning and emergence of Management Accounting — Characteristics — Scope — Objectives — Need- Importance-Functions of Management Accounting — Relationship between Management and Financial Accounting Management Accounting conventions- Tools and Techniques of Management Accounting — Limitations of Management Accounting- Management information system — Role of Management Accountant, Installation of Management Accounting System- Emerging issues in Management Accounting - Relationship of Management Accounting with Branches of Accounting.	15
	Unit 2: Marginal Costing and its Application in Managerial Decision Making Definition, Assumptions and Uses, Marginal Costing Vs. Absorption Costing, CVP / BEP Analysis, Margin of Safety, Angle of Incidence. Managerial Decision-Making Areas – Profit Planning, Product Decision, Pricing Decisions, Market Decisions. Application of Marginal Costing in Decision Making – Make or Buy – Shut down or Continue – Exploring New Markets, Dropping of product line, Product mix decision- key factors and Export proposal	15

	Unit 3: Budget and Budgetary Control	15
	Meaning of Budget, Budgeting, Budgetary Control and its use as a	
	management tool, Functions of Budgeting, Difference between	
	Budgets and Forecasts, Stages in Budget Process, Classification of	
	Budget, Various Types of Budgets- Zero Based Budgeting, Activity	
	Based Budgeting, Performance Budgeting, Master Budget.	
	Preparation of Functional Budgets - Sales Budget, Production	
	Budget, Cost of Production Budget, Flexible Budget, Cash Budget.	
	Capital Budgeting - Meaning of Capital Budget, Nature of Capital Expenditure, Objectives of Capital Budgeting, Factors Affecting	
	Capital Budget, Classification of Capital Budgeting projects -Capital	
	budgeting process, Capital budgeting projects - Capital budgeting process - Non-	
	Discounting Techniques - Payback Period, Accounting Rate of	
	Return, Discounted Method - Net Present Value, Profitability	
	Index, Discounted Payback Period.	
	Unit 4: Standard Costing and Variance Analysis	15
	Standard Costing; Introduction to Standard Costing, Cost	
	Standards and their types, Standard Costing and Budgetary	
	Control, Operation of Standard Costing System, Merits and	
G 5	Limitations of Standard Costing, Establishing Standard Costs,	2
ON UNIVERS	Standard costs v/s Estimated Cost, variance Analysis, Different	
S	types of Variances - Cost Variance - Material cost variances, Labour	STILL STILL
9 6 898	cost variances and Overhead's variances Sales Variances,	9
	Interpretation, Presentation and Treatment of variances	A / 6
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	
1 the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the	1. B.M. Lall Nigam and I.C. Jain, (2000) Cost Accounting, Principle	?S,
Continue Bu	Methods and Techniques, PHI Pvt. Ltd, New Delhi	ina DIII
	2. Bhabator Banerjee, (2021) Cost Accounting –Theory and Practi	ice, PHI
	Pvt. Ltd, New Delhi. 3. Colin Dury (2018) Cost and Management Accounting, Thomson	,
	4. Gupta S P (2022) Management Accounting, Sahitya Bhavan	•
	5. H. V. Jhamb, H. V. Jhamb, (2011) Fundamentals of Cost Accounting	na. Ane
	Books Pvt Ltd, New Delhi	<i>.</i> g, <i>.</i> c
	6. Horngren, Sundem, Stratton (2005) Introduction to Managem	nent
Defense /	Accounting, Prentice Hall	
Reference/	7. Jain S.P & Narang K.L. (2012) Accounting theory and Managem	nent
Readings:	Accounting, Kalyani Publishers	
	8. Jawahar Lal (2021) Accounting Theory and Practice, Himalay	a Book
	Publisher	
	9. Jawahar Lal, (2009) Cost Accounting, Tata McGraw Hill New Del	
	10. M. N. Arora, (2021) Cost Accounting – Principles and Practice	, Vikas
	Publishing House, New Delhi.	. .
	11. M.C. Shukla, T.S. Grewal and M.P. Gupta, (2007) Cost Accounting	ig, Text
	and Problems, S. Chand & Co. Ltd., New Delhi	untin e
	12. Michael. L.Werner (2004) <i>Introduction to Management Acco</i> Prentice Hall	unting,
	r rendice trail	

	13. Reddy, T.S. & Hariprasad Reddy, Y.(2000) Management Accounting,
	Margham Publications, Chennai
	14. S. N. Maheshwari & S.N. Mittal, (2020) Cost Accounting, Theory and
	Problems, Shri Mahabir Book Depot, New Delhi
	15. S.P. Jain and K. L. Narang, (2012) Cost Accounting, Principles and
	Methods, Kalyani Publishers, Jalandhar
	16. Sharma and Shashi K. Gupta, (2017) Management Accounting, Kalyani
	Publishers
	17. Shashi K. Gupta & R.K. Sharma (2017) Management Accounting
	Principles and Practice, Kalyani Publishers.
	After completion of this course, the learners will be able to:
	1. Explain the basic concepts and functions of management accounting.
Course	2. Apply the technique of Marginal Costing for managerial decision-
Outcomes:	making.
	3. Prepare various budgets for cost control.
	4. Appraise cost control and cost reduction by using standard costing.









Course Code: COM-401

Title of the Course: Stock Market Operations

Pre-requisites	O MILES	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To provide an overview on the Indian Securities market. To familiarize learners with the trading and settlement mechanism followed by the Indian Stock exchanges. To acquaint the learners to the stock market Indices and their computation. To enable learners to explore the risk management and surveillance systems employed by the Indian stock exchanges. 	
	OB UNIVERS	No. of Hours
Canta III	Unit 1: Introduction to Capital Markets An overview of Indian Securities Market, Primary Market - Meaning — Functions, Players and Investors — Methods of raising capital in the primary market — IPO issue process- Book building process- Fixed Price Issue- IPO analysis and selection- Detailed study of prospectus -recent trends in the primary market — SEBI measures for the primary market. Secondary Market: Meaning, Functions of Secondary Market, Listing of Securities: Meaning — Merits and Demerits — Listing requirements of NSE, procedure, Delisting, SEBI measures for the secondary market	15
Content:	Unit 2: Trading and Settlement in Indian Stock Exchanges Trading Systems in Indian Stock Exchanges: Indian Stock Exchanges: BSE and NSE – Trading systems– Share groups – Market segments - Market types- order types, and order books – order matching rules and conditions - Bulk deals – Block deals – Short Selling – Margin Trading. Clearing and Settlement Systems in Indian Stock Exchanges - Introduction –Settlement Cycle – Rolling Settlement- Clearing & Settlement Process - Pay in and pay out - Settlement Agencies -Shortages handling – Auctions – Penalties.	15
	Unit 3: Stock Market Indices Stock Market Index – Meaning, Purpose, Consideration in Developing Index, Methodology - Free Float method –Scrip selection criteria – Construction – Broad-based indices, sectoral indices, thematic indices, sustainable indices, Gift Nifty, International financial markets- Global indices.	15

	-
	Unit 4: Risk Management and Surveillance System in Indian Stock Exchanges
	Risk Management system in BSE &NSE, Margins, Exposure limits,
	Circuit breakers, online surveillance, off-line surveillance, rumor
	verification, risk containment measures, settlement guarantee
	Mechanism, Asset/capital adequacy norms, Inspection of books
	and investigation, Penal Charges, Investor protection, Grievance
	redressal mechanism.
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field work
	1. Agarwal, S. (2000). A Guide to Indian Capital Market (1st ed.). Bharat
	Publishers.
	2. Avadhani, V. A. (2017). Investment and Securities Market in India (10th
	ed.). Himalaya Publishing House.
	3. Chandra, P. (2017). Investment Analysis and Portfolio Management
Reference/	(5th ed.). McGraw Hill India.
Readings:	4. Chandra, P. (2021). <i>Investment Analysis</i> (6th ed.). Tata McGraw Hill.
neudings.	5. Fischer, D. E., & Jordan, R. J. (2018). Security Analysis and Portfolio
	Management (7th ed.). Pearson Education India.
	6. NSE. (2022). Capital Market (Dealers) Module, Workbook from NSE
A.D	Financial Markets: A Beginners' Module.
	7. Pandian, P. (2012). Security Analysis and Portfolio Management (2nd ed.). Vikas Publishing House Pvt. Ltd.
6/22/808\	After completion of this course, the learners will be able to:
	1. Understand the overview of the Indian capital market.
SIE	2. Describe the trading, Clearing and settlement systems practiced by
Course	Indian stock exchanges.
Outcomes:	3. Discuss the stock market indices and their computation
Manual Survey	methodology.
	4. Explore the risk management and surveillance system employed Indian
	stock exchanges



Course Code: COM-402

Title of the Course: Financial Management

Pre-requisites	Enve	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To provide fundamental knowledge about the company's finances and management. To enable the students to understand the financial decision-making process to enhance shareholders' wealth. To understand the financial management techniques and apply the methods in financial decision-making. 	
	UNIVE	No. of Hours
Content:	Unit 1: Introduction to Financial Management Introduction – Meaning and Definition - Goals of Financial Management - Finance Functions - Interface between Finance and Other Business Functions – Time Value for Money- Discounted Time value- Compounded Time value- Effective rate of interest (Including Problems)	10
	Unit 2: Financing and Investment Decisions Cost Of Capital - Meaning of Cost of Capital - Cost of Different Sources of Finance - Weighted Average Cost of Capital (Including Problems). Leverages - Operating Leverage - Application of Operating Leverage - Financial Leverage - Combined Leverage (theory). Capital Structure - Introduction - Factors affecting Capital Structure - Theories of Capital Structure (including problems). Capital Budgeting - Introduction - Capital Budgeting Process - Investment Evaluation - Appraisal Criteria - Capital Budgeting Techniques. (Including problems). Risk Analysis in Capital Budgeting - Risk-adjusted Discount Rate - Certainty Equivalent Approach - Probability Distribution Approach - Sensitivity Analysis - Scenario Analysis - Simulation Analysis - Decision Tree Approach (Including problems).	20

	Unit 3: Working Capital Management	20
	Working Capital-Meaning- Operating Cycle - Determinants of	
	Working Capital - Approaches for Working Capital Management -	
	Estimation of Working Capital - Working Capital and Bank	
	Finance. [Includes practical problems]. Cash Management -	
	Motives for Holding Cash - Objectives of Cash Management -	
	Models for determining Optimal Cash Needs - Cash Planning -	
	Cash Forecasting and Budgeting. [Includespractical problems].	
	Receivables Management: Introduction - Costs associated with	
	maintaining Receivables - Credit Policy Variables - Evaluation of	
	Credit Policy [Includes practical problems]. Inventory	
	Management: Purpose of Inventory - Costs Associated with	
	Inventories - Inventory Management Techniques - Importance of	
	Inventory Management Systems [Includespractical problems].	
	Unit 4: Dividend Decisions	10
	Dividend Decisions –Factors influencing Dividend Decision-Types	
	of Dividend-Stock Split-Reverse Split- Theories of Dividends –	
	Relevance Models – Gordon's Model – Walter's Model –	
	Irrelevance Model - Miller and Modigliani Model - [Includes	
a.a	practical problems].	2
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	
29/00/02/19	1. Brealey and Meyers (2018). Principles of Corporate Finance; Ta	ita
(0 / Lay 250)	McGraw Hill, New Delhi, 12 th Edition.	
A CAL OF	2. Chandra, Prasanna (2019) Financial Management; Tata McGr	awHill,
	New Delhi, 10 th Edition.	
	3. Gitman, L.J (2017). Principles of Managerial Finance; AddisonV	Vasley,
वशा	13 th Edition.	
	4. Keown, Martin, Petty and Scott (Jr) 2009 Financial Manag	
Reference/	Principles and Applications; Prentice Hallof India, New Delh	ni, 10 th
Readings:	Edition.	_
	5. Khan, M.Y & Jain, P.K. (2018) Financial Management; TataN	1cGraw
	Hill, New Delhi. 8 th Edition.	
	6. Kishore Ravi, M (2020) Financial Management; Taxman, 8 th Ed	
	7. Pandey, I. M. (2021) Financial Management; Vikas Publishing	House,
	New Delhi, 12 th Edition.	
	8. Vanhorne, James C (2015) Financial Management and	Policy;
	Prentice Hall of India, New Delhi, 13 th Edition.	
	After completion of this course, the learners will be able to:	
Course	Gain expert knowledge of principles and concepts used infinance	ce;
	2. Understand the financing and investment decisions	
Outcomes:	3. Apply the concept of working capital management, cash	
	management, receivable management in business	
	4. Learn to manage the short-term resources of a business firm	m. And
	understand the dividend decisions.	

Course Code: COM-403

Title of the Course: Research Methodology

Pre-requisites		
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To enable learners to understand the significance of research methodology in examining business research problems. To acquaint learners with skills to apply measures of organising and describing the data. To acquaint learners with skills to apply measures of analysing relations, prediction and hypothesis testing To enable learners to prepare research report. 	
	ORUNIVERS	No. of Hours
Content:	Unit 1: Introduction to Research Methodology Research Methodology: Meaning, Overview of Research Process, Content Analysis, Meta Analysis, Bibliometric Analysis, Overview of types of data and methods of data collection; Questionnaire Designing, Sampling: Meaning, Techniques, Pilot Study Unit 2: Measures of Organising and Describing the Data, and Applications of Probability Measures used for organising the data: Tabulation, Graphical Analysis. Measures used for Describing the data: Measures of Central Tendency (Mathematical and Positional Averages), Measures of Dispersion (Absolute Measures and Relative Measures), Measures of Skewness, Measures of Kurtosis (Includes numerical problems). Application of Probability, Mathematical Expectation, and Probability distribution (Includes numerical problems).	20
	Unit 3: Measures of Analysing Relations, Prediction, and Hypothesis Testing Parametric versus Non-Parametric Tests, Measures of Analysing Relationships and Prediction - Correlation Analysis, Regression Analysis: Meaning, Application, Interpretation; T-test, F-test, Z-test, Chi-Square test: Meaning, Application, Interpretation (Includes numerical problems). Exploratory Factor Analysis, Confirmatory Factor Analysis: Meaning, Purpose, Output Interpretation; Introduction to Structural Equation Modelling, (Applications to Primary and Secondary Data)	20

	Unit 4: Research Report Writing and Ethics	10
	Report Writing: Significance, Steps, Types, Layout, Precautions in	10
	writing Research Reports, Report Formatting Guidelines,	
	Referencing Styles, Use of softwares for Citation and	
	Referencing.	
	Research Misconducts: Plagiarism, Falsification, Fabrication,	
	Consequences of Research Misconducts, Ways to avoid Research Misconducts.	
D - 4		1
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	
	1. Chawla, D., & Sondhi, N. (2020). Research Methodology: Cond	epts and
	Cases (2 nd Ed). Vikas Publishing House Pvt. Ltd.	
	2. Cooper, D. R., & Schindler, P. S. (2020). Business Research Meth	ods (11 th
	Ed). Tata McGraw Hill.	
	3. Gupta, S. C. (2020). <i>Fundamentals of Statistics</i> (7 th Ed). Hima	laya
Reference/	Publishing House.	
Readings:	4. Jackson, S. L. (2020). Research Methods and Statistics: A Crit	tical
	Thinking Approach (5 th Ed). Cengage.	
	 Kothari, C. R., & Garg, G. (2019). Research Methodology: Methodology: Methodology (4th Ed). New Age International Publishers. 	hods and
		(2020)
A ON THE SAME	 Krishnaswami, O. R., Ranganathan, M., & Harikumar, P. N Research Methodology. Himalaya Publishing House. 	. (2020).
54/	After completion of this course, the learners will be able to:	ANG
(0 / Land 298)	1. Comprehend the significance of research methodology in ex	xamining
and the same of	business research problems.	of le
Course	2. Apply measures of organising and describing the data.	
Outcomes:	 Apply measures of analysing relations, prediction and hypot testing. 	hesis
Someoffer Str.	4. Prepare Research Report	



Course Code: CFA-411

Title of the Course: Business Analytics

Pre-requisites		
for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To acquaint learners with practice of business analytics 2. To impart knowledge of techniques and applications of descriptive business analytics. 3. To familiarize learners with techniques and applications of predictive analytics. 4. To equip learners with knowledge of prescriptive analytics for optimization of resource usage.	
	ORUNIVERS	No. of Hours
TO THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF TH	Unit 1: Introduction to Business Analytics Meaning and significance of business analytics, Applications of business analytics, Types of business analytics: Descriptive analytics, Predictive analytics, Prescriptive analytics. Business analytics process, Business analytics and strategy. Deployment of business analytics model, Requirements for effective implementation of business analytics models, Big data analytics, Challenges in data driven decision making, Application software in business analytics. Unit 2: Descriptive Analytics	15 hours
Content:	Structured and unstructured data, Descriptive statistics, Distribution analysis, Data visualization: Univariate visualization, Bivariate visualization, Multivariate visualization. Graphical exploratory data analysis (Example: Box-plots, heatmap, Histograms, Scatterplots) Building business intelligence dashboard: Mapping, Interactive data charts, Cluster analysis (K-means and Hierarchical clustering).	hours
	Unit 3: Predictive Analytics Advanced Regression Models: Logistic Regression. Decision Tree: Introduction, Chi-Square Automatic Interaction Detection (CHAID) tree development, Classification and Regression Tree (CART), Random Forest, Other techniques: Discriminant analysis, Artificial Neural Network, Text analytics. Model diagnostics and accuracy.	15 hours
	Unit 4: Prescriptive Analytics Introduction to prescriptive analysis: Linear programming (LP) model building, Sensitivity analysis in LP, Graphical solution to LP, Portfolio optimization techniques, Application of software tools in prescriptive analytics.	15 hours

Pedagogy:	Lectures, Demonstration, Lab Practicals, Case studies.
Reference/ Readings:	 Abbott, D. (2014). Applied Predictive Analytics, Wiley. Gujarati, D. (2004). Basic Econometrics, McGraw Hill, New Delhi Kang, M. and Choi, E. (2021). Machine Learning: Concepts, Tools and Data Visualization, World Scientific. Kumar, U. (2017). Business Analytics: The Science of data-Driven Decision Making. Wiley. Laursen, G. and Thorlund, J. (2010). Business Analytics for Managers. Wiley. Mitchelle, T. (2017). Machine Learning, McGraw Hill. Rao, P. (2013). Business Analytics: An Application Focus. PHI Learing, Delhi. Tatsat, H., Puri, S., Lookabaugh, B. (2020). Machine Learning and Data Science Blueprints for Finance, O'Reilly Media Inc., Boston, USA. Winston, W. (2016). Microsoft Excel Data Analysis and Business Modeling, Pearson.
Course Outcomes:	 After completion of this course, the learners will be able to: Evaluate organizational readiness for implementing business analytics Apply techniques of descriptive analytics on business data. Apply techniques of predictive analytics on business data and develop classification and forecasting models. Apply techniques of prescriptive analytics for optimization of resource usage.



Course Code: CFA-404

Title of the Course: Modern Accounting Practices

Pre-requisites	AND	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To understand the concepts of Artificial Intelligence and its application in accounting. To understand the workings of a Blockchain and Crypto currency To understand the significance of Human Resource Accounting ar approaches in evaluating human resources. To understand Inflation Accounting and its Applications. 	
	UNIVER	No. of Hours
Content:	Unit 1: Application of Artificial Intelligence (AI) in Accounting Meaning of Artificial Intelligence (AI), Important concepts and technologies in AI: Machine learning, Deep Learning and Natural Language Processing; Benefits of AI and Machine learning; Application of AI in accounting profession; Challenges and Ethical considerations of AI; Contemporary Case Studies. Unit 2: Blockchain Technology in Accounting and Cryptocurrency Introduction to Blockchain, Basics of Blockchain, Important concepts in Blockchain, DLT: Distributed ledger Technology, Applications of Blockchain, Types of Blockchain, Blockchain in Accounting, Cryptocurrency, Fiat currencies versus cryptocurrencies, Working of Bitcoin Blockchain, Types of Wallets, Different Case Studies in Blockchain.	15
	Unit 3: Human Resource Accounting (HRA) Introduction, Meaning of HRA, Need and Objectives of HRA; Advantages and Limitations, Approaches to HRA: a) Cost Based Approach: Historical cost, Replacement cost, Opportunity cost and Standard cost; b) Monetary Value Based Approach: Lev and Scwartz Model, Eric Flamholtz Model and Morse Model and c) Non-monetary Value Based Approach: Likert Model, Flamholtz Model and Ogan Model. Practical problems on Lev and Schwartz Model.	15

	Unit 4: Inflation Accounting	15
	Introduction, Meaning of Inflation Accounting, Objectives and	13
	Features of Inflation Accounting, Methods of Inflation	
	Accounting (Current Purchasing Power method, Current Cost	
	Accounting Method), Preparation of Accounts under Current	
	Cost Accounting Method- Depreciation Adjustment, Cost of Sale	
	Adjustment (COSA), Monetary Working Capital Adjustment	
	The ANNIAN CONTRACTOR OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE P	
	(MWCA), Gearing Adjustment, Current Cost Reserve Account,	
Dadaman	Preparation of Current Cost of Balance Sheet.	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	
	1. Bashir, I. (2018). Mastering Blockchain. USA: Packt Publish	
	2. Bose, S., Dey, S. K., & Bhattacharjee, S. (2023). Big dat	
	analytics and artificial intelligence in accounting: An ov	erview.
	Handbook of big data research methods, 32-51.	
	3. Council, B. (2019). Blockchain for Beginners	Study
	Guide.Blockchain Council.	
_	4. Group, W. B. (2018). Cryptocurrencies and Blockchain. Wor	ld Bank
Reference/	Group.	
Readings:	5. Ng, C., & Alarcon, J. (2020). Artificial intelligence in acco	ounting:
A DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE LA CONTRACTOR DE L	Practical applications. Routledge.	2
COATTON	6. Tanwar, S. (2022). Blockchain Technology from Theory to P	ractice.
Sympaper.	Springer.	2/19
(0 / Carlos / 0	7. Yano, M., Dai, C., Masuda, K., & Kishimoto, Y. (2020). <i>Blo</i>	Marine III
A CALA	and Crypt Currency Building a High Quality Marketplace. S	pringer
	Open.	11/25
(1)	Note: Latest edition of the textbooks should be used.	
Thomas Still	After completion of this course, the learners will be able to:	
	CO 1: Demonstrate the concepts of AI and effectively apply the	nem to
	accounting practices.	
Course	CO 2: Evaluate the functionality and accounting of Cryptocurrer	ncy and
Outcomes:	Blockchain.	
	CO 3: Analyze human resource accounting approaches thereby	
	enhancing their ability to assess the value of human resource	
	CO 4: Learn methods of inflation accounting	

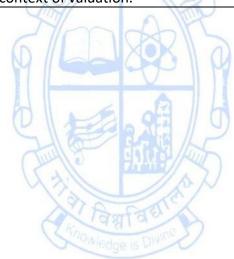
Course Code: COM-405

Title of the Course: Business Valuation

Pre-requisites	And	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To provide learners with various basic concepts of business val To familiarize learners with the various methods of busine valuation. To familiarize learners with laws related to business valuation To equip learners with requisite skills to value any business in business environment & apply regulatory standards in the convaluation. 	ess n global ntext of
	OF UNIVERS	No. of Hours
	Unit 1: Business Valuation Introduction, meaning, definition. Key terms used in Business Valuation, & purpose of business valuation. Approaches of business valuation. Fundamentals of Valuation - Risk & Return, Financial Statement analysis for business valuation, market value & Enterprise Value.	15
Townse Di	Unit 2: Methods & Approaches of Business Valuation Discounted Cash Focus Model, Market Valuation Approaches, and Economics Value Added Approaches, Comparable Transaction Method, Earning Multiples & Book Value Multiples.	15
Content:	Unit 3: Laws Related to Business Valuation Insolvency & Bank Code 2016, Introduction, Objectives of the code, Insolvency Resolution Process Regulators pertaining to value; Companies (Registered values & Valuation) Rules, 2017, Rule 2: Important Definitions, Rule 3: Eligibility of Registered values, Rule 4: Qualification and Experience, Rule 5: Valuation Examination, Rules 6: Application for certification of Registration, Rule 7: Conditions for Registration, Rule 8: Conduct of Valuation; Valuation Standards (only titles & Numbers).	15
	Unit 4: Valuation of Assets & Liabilities Valuation of Plant & Machinery, Valuation of Inventory, Valuation of Investments - Shares, Bonds, Debentures, Valuation of Intangible assets, goodwill, copyright, Valuation of Human Resource & Valuation of Liabilities. (Appropriate accounting standards to be considered for valuation).	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field w	ork

	T
Reference/ Readings:	 Banerjee, D. N. (2015). Principles and Practice of Valuation. Chatterjee, B. D. (2023). An Illustrated Guide to Business Valuation (2nd ed.). Bloomsbury India. Damodaran, A. (2008). Damodaran on Valuation (2nd ed.). Bookstech. e-Bulletin (Student Company Secretary). (2020). The ICSI, New Delhi. Friend, G., & Tennent, J. (2011). Guide to Business Modelling. Garg, K. (2016). Valuation by Registered Valuers under Companies Act, 2013 & Insolvency & Bankruptcy Code. Goel, V. (2021). Valuation - A Practitioner's Guide to Valuation of Companies. Bloomsbury India. Parker, D. (2016). International Valuation Standards: A Guide to the Valuation of Real Property Assets.
Course Outcomes:	 After completion of this course, the learners will be able to: Explain various basic concepts of business valuation. Apply the various methods of business valuation. Apply laws related to business valuation. Explain global business environment & apply regulatory standards in the context of valuation.







Course Code: CFA-406

Title of the Course: Financial Modelling

Dro roguisitos	(8-6)	
Pre-requisites for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To acquaint learners with fundamental knowledge about final modelling and its applications. To impart practical knowledge by using various inbuilt funct Excel to prepare a model and visualise data. To train learners in developing financial models and forecast business scenarios using financial analytical techniques. To familiarise learners with financial reporting mechanism communicating data. 	ions of
	(36)	No. of Hours
D SOR	Unit 1: Introduction to Financial Modelling Concept of financial modelling, financial modelling process, types of financial models, applications of financial models, skills required to perform financial modelling, challenges in performing the analytics. Unit 2: Financial Modelling in Excel Introduction to Excel, Excel functions, conditional formatting, Use of Excel Formula Function, Data Filter and Sorting, Pivot Tables, Data visualisation- (Box-plots, Histograms, Scatterplots, Line graphs), Spreadsheets for building data, recording macros.	15
Content:	Unit 3: Analysis of Financial Statements Introduction to Financial Statement Analysis, Understanding Income Statement, Balance Sheet, Cash Flow Statement (includes practical problems) Basic financial forecasting-forecasting models, guidelines for forecasting, sensitivity and analysis of scenario tools (case studies).	15
	Unit 4: Financial Reporting Mechanisms Financial reports- Requirement to consolidate and summarise data- consolidating data from different sources- Techniques for summarising data- Graphic and written, producing a management analysis, auditing a financial model documentation.	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork
Reference/ Readings:	 Anthony, R. N, Hawkins, D., Merchant, K. A., (2017). Accounting and Cases (13th Ed). Mc Graw Hill Education. Anthony, R. N, Hawkins, D., Merchant, K. A., (2017). Accounting and Cases (13th Ed). McGraw Hill Education. Bodmer, E. (Ed.). (2015). Corporate and Project Finance McGraw Hill Education. 	ıg: Text

	Wiley
	4. Khan, M.Y & Jain, P.K. (2018). Financial Management; Tata McGraw
	Hill, New Delhi. 8th Edition.
	5. Oluwa, S. (2019). Hands-on Financial Modelling with Microsoft Excel
	2019, Packt Publishing Ltd., Mumbai.
	6. Rees Michael (2008) Financial Modelling in Practice: A Concise Guide
	for Intermediate and Advanced Level: 443 (The Wiley Finance Series),
	7. Sengupta, C. (2011). Financial Analysis and Modeling using Excel and
	VBA (2nd ed.). Wiley. ISBN-13: 978-8126531820
	8. Tjia, J. (2018). Building Financial Models (3rd ed.). McGraw-Hill
	9. Winston, W, Microsoft Excel Data Analysis and Business Modeling,
	Pearson, 7th edition, 26th February 2022.
	After completion of this course, the learners will be able to:
	1. To explain what is financial modelling and its techniques
Course	2. To use inbuilt functions in Excel to present a model.
Course Outcomes:	3. To participate in the financial planning of an organisation through
	various forecasting techniques and business scenarios
	4. To prepare financial reports using various methods of visual
	presentation.









Course Code: COM-407

Title of the Course: Security Analysis and Portfolio Management

Pre-requisites	(Paul	
for the Course:	Nil	
Course Objectives:	 Objectives of the Course are: To enable students to understand the analysis of Return and Risk of Securities. To enable students to analyze the Equity and Debt of companies. To enable students to study and select a Portfolio. To enable students to evaluate Portfolio performance and revise the portfolios. 	
	UNIVER	No. of Hours
TO SERVICE OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE	Unit 1: Introduction to Security Analysis Introduction to Investments - Objectives- Avenues, Approaches to Investment Decision. Risk and Return Analysis— Systematic and Unsystematic Risk, Measurement of Risk and Return (Including problems). Fundamental Analysis: Meaning — Objectives — Economy Analysis, Industry Analysis — Industry Life Cycle — Company Analysis — Operating Analysis — Management Analysis — Financial Analysis. Technical Analysis: Meaning, Dow Theory — Trends and Trend Reversals, Indicators - Types of Price Charts — Price Patterns.	15
Content:	Unit 2: Equity and Debt Valuation and Analysis Valuation of Equity: Share valuation Model – Dividend Discount Model - One Year Holding Period — Multiple Year Holding Period — Constant Growth Model — Multiple Growth Model (Including problems), Valuation of Debt: Issuers of debt securities- Features of debt securities- Types of bonds - Current Yield- Discounted cash flow approach- Yield to maturity- Relationship between bond price and its yield to maturity- Yield Curve (Including problems)	15
	Unit 3: Portfolio Analysis and Selection Meaning of Portfolio Management, Objectives of Portfolio Management, Portfolio Management Process - Traditional and Modern Portfolio Theories- Markowitz Theory - Feasible Set of Portfolios – Efficient Frontier – Return and Risk Calculation of Portfolio - Sharpe's single index model – Capital Asset Pricing Model - Arbitrage Pricing Theory, Fama-French Three Factor Model, (Including problems).	20

	Unit 4: Portfolio Performance Evaluation and Revision	10
	Portfolio Performance Evaluation – Need – Performance	
	Evaluation Ratios – Sharpe's Ratio – Treynor's Ratio – Jenson's Alfa	
	Ratio-M2Ratio - Fama's Net Selectivity-Information Ratio-	
	Sortino's Ratio. Portfolio Revision - Need for Revision – Constraints	
	–Portfolio Revision strategies – Formula Plans – Constant Rupee	
	Value Plan – Constant Ratio Plan – Rupee Cost Averaging.	
	(Including problems).	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork
	1. Chandra, P. Investment Analysis and Portfolio Management. M	cGraw-
	Hill Education, 6 th Edition, 2021	
	2. Fischer, D. E. & Jordan, R. J. Security Analysis and Portfolio	
	Management, Pearson Education India, 7 th Edition, 2018	
	 Graham, N., & Dodd, D. L. Security Analysis. McGraw-Hill Educat Edition, 2017 	ion, 6 th
Reference/	4. Punithavathy, P. Security Analysis and Portfolio Management (Second
Readings:	Edition). Vikas Publishing House, 2 nd Edition, 2012	
	5. Ranganatham and Madhumathi, M. <i>Investment Analysis and Polymer Management</i> . Pearson Education India, 2 nd Edition, 2012	ortfolio
A UNIVERSITY	6. Reilly, F. K., & Brown, K. C. <i>Analysis of Investment and Manager Portfolios</i> . Cengage Learning, 9 th Edition, 2012	nent of
	7. Shalini Talwar, Security Analysis and Portfolio Management, C Learning, 1 st Edition, 2016	engage
H LE OA	After completion of this course, the learners will be able to:	A / H
Course	Perform Return and Risk analysis of Companies.	
Outcomes:	2. Analyse the Equity and Debt of companies.	
Guttomes.	3. Analyse and Select a Portfolio.	
o colle	4. Evaluate Portfolio Performance and Revise the Portfolios.	



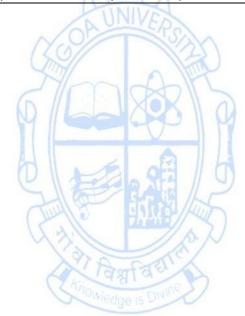
Course Code: COM-412

Title of the Course: Basic Econometrics

0 ''	(8-6)	
Pre-requisites for the Course:	COM-403 Research Methodology	
joi the course.	Objectives of the Course are:	
Course Objectives:	 To enable learners to understand the significance of econome business research. To enable learners to identify violations of Classical Linear Reg Models and suggest remedial measures To acquaint the learners with skills to apply Times Series analysi problems in business and economy. To acquaint the learners with skills to apply Panel Data analysis problems in business and economy. 	ression s to the
	(XG)	No. of Hours
TO THE PROPERTY OF THE PARTY OF	Unit 1: Introduction to Econometrics Econometrics: Meaning, Methodology, Types, Mathematical and Statistical Prerequisites; Statistical Versus Deterministic Relationships; Regression Versus Correlation Versus Causation; Nature and Sources of Data for Economic Analysis, Classical Linear Regression Model: Meaning, Assumptions underlying the method of Least Squares Unit 2: Violation of Classical Linear Regression Model Multicollinearity: Meaning, Practical Consequences, Detection, Remedial Measures; Heteroscedasticity: Meaning, Practical Consequences, Detection, Remedial Measures; Autocorrelation: Meaning, Practical Consequences, Detection, Remedial Measures	10
Content:	Unit 3: Times Series Analysis Times Series Data: Meaning, Stochastic Processes, Tests of Stationarity, Transforming Non-Stationary Time Series, Univariate Time Series Analysis: Introduction, Estimation of AR, MA, ARMA, ARIMA processes, Forecasting, Diagnostic Checking; Bivariate and Multivariate Times Series Analysis: Regression – Estimation and Diagnostic Checking; Co-integation Tests, Vector Autoregression, ARCH and GARCH models: Introduction, Estimation and Diagnostic Checking	20
	Unit 4: Panel Data Analysis Panel Data: Meaning, Pooled OLS Regression, Fixed Effect Least- Squares Dummy Variable (LSDV) Model, Fixed Effect Within-	15
D. d	Group Estimator, Random Effects Model, Properties of various estimators, Fixed Effect Versus Random Effects Models: Selection	
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork

Course Outcomes: (5 th Ed). Thomson South Western, Singapore. After completion of this course, the learners will be able to: 1. Comprehend the significance of econometrics in solving business research problems. 2. Detect violations of Classical Linear Regression Models and suggest remedial measures. 3. Apply Time Series analysis to the problems in business and economy.	Reference/ Readings:	 Greene, W. (2004). Econometric Analysis. Prentice Hall, New York. Gujarati, D, N., Porter, D. C., & Gunasekar, S. (2017). Basic Econometrics (5th Ed). Mc Graw Hill Education, New Delhi. Kerry, P. (2000). An Introduction to Applied Econometric: Time Series Approach. Palgrave Macmillan, New York. Ramu, R. (2002). Introductory Econometrics with Applications. Thomson South Western, Singapore. Wooldridge, J. (2012). Introductory Econometrics: A Modern Approach
 Course Outcomes: Comprehend the significance of econometrics in solving business research problems. Detect violations of Classical Linear Regression Models and suggest remedial measures. Apply Time Series analysis to the problems in business and economy. 		
 Course Outcomes: Detect violations of Classical Linear Regression Models and suggest remedial measures. Apply Time Series analysis to the problems in business and economy. 	_	After completion of this course, the learners will be able to:
Outcomes: 2. Detect violations of Classical Linear Regression Models and suggest remedial measures. 3. Apply Time Series analysis to the problems in business and economy.		
		A Francisco A
		3. Apply Time Series analysis to the problems in business and economy.4. Apply Panel Data analysis to the problems in business and economy.









Course Code: CFA-413

Title of the Course: Environmental Social and Governance - Principles and Practice

Pre-requisites for the Course:	Nil	
Course Objectives:	Objectives of the Course are: 1. To provide learners with comprehensive knowledge and insign best governance practices, risk management, and ESG principle 2. To explore various aspects of ESG, including its importance, into business strategy, key factors, impact on sustainable development implications, and management systems	es. egration opment,
	A-6	No. of Hours
Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta Tanta	Unit 1: Introduction to Environmental Social and Governance Conceptual Framework of Corporate Governance: Evolution of Corporate Governance — Corporate governance concepts — Corporate Governance Forums - Corporate Governance Codes and international legislative framework on corporate governance - Indian & International concept of Corporate Governance. Legislative Framework of Corporate Governance in India: Listed Companies - Unlisted Companies - PSUs - Banks and Insurance Companies - Stewardship Code. Stakeholders Rights: Whistle/ Vigil/ Grievance Redressal Mechanism, Human Rights - Health and Safety - Prevention of sexual harassment at workplace - Attrition Rate - Supplier Code of Conduct - Gender parity ratio at Workforce - Local procurement, Monetary and non-monetary benefits.	10
Content:	Unit 2: Board Composition and Responsibilities Board Effectiveness: Role clarity of Board and Management - Composition and Structure - Duties and Liabilities, Evolution of Jurisprudence - Diversity in Board Room, Selection and Appointment Process - Independent Directors, expectations, liabilities and their role - Code of Conduct - Responsibilities and Effectiveness - Conflict Management - Related Party Transactions - Role of Directors in Prevention of Insider Trading. Board Committees: Composition & Terms of Reference - Roles and Responsibilities. Building Better Boards: Directors' Training - Development - Familiarization - Board Evaluation - Succession Planning. Board Disclosures and Website Disclosures Board's Accountability on ESG. Environment: Environmental Policy - Environmental Impacts - Energy Consumption - Awareness on environment protection, energy conservation and management. CSR: Policy - Practice - Need assessment - Impact	20

	assessment - Mapping Sustainable Development Goals (SDGs) with CSR Programs of the Company, Governance challenges Green Initiatives: Pollution abatement and testing - Reduction in Carbon/ CHG Emissions - Resource efficiency - Renewable Energy Intensity - Water Management- Waste Management	
	Unit 3: Risk Management Risk Management: Risk Identification - Risk Analysis - Risk Measurement - Risk Mitigation - Risk Elimination - Importance of Risk Management Committee - Role of Internal Audit - Internal control - Material Risk and Opportunity Assessment - Reputation Risk - Climate Risk - Fraud Risk Management - Business Continuity Plan with Case Study - Risk Related Disclosures - Crisis Management, Disaster Risk Management - Relationship between Business Continuity Plan, Crisis Management and Disaster Recovery Plan, ESG Risk assessment - Cyber Risk Management - Fundamentals of Cyber Security Threats and Countermeasures - Identifying most critical assets and threats - Assessing Cyber Security Risks - Implementing a Cyber Risk Management Programme - Role of CS in Risk Management - Case studies in Risk Management	15
SOR SOR	Unit 4: Environment & Sustainability Reporting Sustainability Audit - ESG Rating - Emerging Mandates from Government and Regulators. Integrated Reporting Framework - Global Reporting Initiative Framework - Business Responsibility and Sustainability Reporting	15
Pedagogy:	Lectures, Group discussions, Seminars, Case studies, Field wo	ork
Reference/ Readings:	 Bajpai G. N. (2016). The Essential Book of Corporate Governar ed.) Sage Publications India Pvt Ltd Dadhich G., Atrey R. R. (2022). Benchmarking ESG & CSR (1 Taxmann Publications Private Limited Dadhich G., Atrey R. R. (2024). Demystifying ESG, Taxmann Publi Private Limited Ghosh B. N. (2017) Business Ethics and Corporate Governance (McGraw Hill) Goel, S. (2019). Corporate governance: principles and practices (Vol. 1). Noida, India: McGraw-Hill ICSI Study Material, CSR and Social Governance, CS Profession Syllabus 2022 ICSI Study Material, Environmental, Social and Governance (Principles & Practice, CS Professional, Syllabus 2022 Parikh K. M. (2023). ESG & BRSR Reporting, Taxmann Publi Private Limited Sharma, J.P. (2023) Corporate Governance, Business Ethics and (2nd ed.). Ane Books Pvt Ltd, New Delhi 	Ist ed.) Ist ed.) Ist ed.) Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist ed., Ist
Course Outcomes:	After completion of this course, the learners will be able to: 1. Understand the fundamental concepts underlying Environm Social and Governance (ESG).	nental

- 2. Explain the functioning of the board and its responsibilities towards ESG practices.
- 3. Identify the risks associated with CSR practices and demonstrate risk management strategies.
- 4. Develop an insight into the reporting framework and disclosures under ESG.



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